

Convention and Entertainment Facilities Operating Fund  
For the period ended January 31, 2006  
(amounts expressed in thousands)

|  | FY2005<br>Actual | FY2006            |                   |                 |                           | F & A<br>Projection |
|--|------------------|-------------------|-------------------|-----------------|---------------------------|---------------------|
|  |                  | Adopted<br>Budget | Current<br>Budget | YTD             | Controllers<br>Projection |                     |
| <b>Operating Revenues</b>                      |                  |                   |                   |                 |                           |                     |
| Facility Rentals                               | \$ 6,673         | \$ 5,951          | \$ 5,951          | \$ 2,959        | \$ 5,651                  | \$ 5,651            |
| Parking  | 8,882            | 9,252             | 9,252             | 4,348           | 9,147                     | 9,147               |
| Food and Beverage Concessions                  | 3,373            | 2,788             | 2,788             | 1,401           | 2,624                     | 2,624               |
| Contract Cleaning                              | 248              | 192               | 192               | 110             | 192                       | 192                 |
| Total Operating Revenues                       | <u>19,176</u>    | <u>18,183</u>     | <u>18,183</u>     | <u>8,818</u>    | <u>17,614</u>             | <u>17,614</u>       |
| <b>Operating Expenses</b>                      |                  |                   |                   |                 |                           |                     |
| Personnel                                      | 10,672           | 7,068             | 7,068             | 4,147           | 7,068                     | 7,068               |
| Supplies                                       | 562              | 682               | 666               | 286             | 666                       | 666                 |
| Services                                       | 21,284           | 25,304            | 25,444            | 11,569          | 25,444                    | 25,444              |
| Total Operating Expenses                       | <u>32,518</u>    | <u>33,054</u>     | <u>33,178</u>     | <u>16,002</u>   | <u>33,178</u>             | <u>33,178</u>       |
| Operating Income (Loss)                        | <u>(13,342)</u>  | <u>(14,871)</u>   | <u>(14,995)</u>   | <u>(7,184)</u>  | <u>(15,564)</u>           | <u>(15,564)</u>     |
| <b>Nonoperating Revenues (Expenses)</b>        |                  |                   |                   |                 |                           |                     |
| Hotel Occupancy Tax                            |                  |                   |                   |                 |                           |                     |
| Current  | 40,850           | 45,000            | 45,000            | 27,870          | 45,000                    | 45,000              |
| Delinquent                                     | 1,416            | 900               | 900               | 815             | 1,100                     | 1,100               |
| Advertising Services                           | (9,892)          | (10,350)          | (10,350)          | (5,430)         | (10,350)                  | (10,350)            |
| Promotion Contracts                            | (8,172)          | (8,550)           | (8,550)           | (4,485)         | (8,550)                   | (8,550)             |
| Contracts/Sponsorships                         | (1,745)          | (2,577)           | (2,547)           | (1,031)         | (2,547)                   | (2,547)             |
| Net Hotel Occupancy Tax                        | <u>22,457</u>    | <u>24,423</u>     | <u>24,453</u>     | <u>17,739</u>   | <u>24,653</u>             | <u>24,653</u>       |
| Interest Income                                | 1,028            | 1,000             | 1,000             | 786             | 1,300                     | 1,300               |
| Capital Outlay                                 | (1)              | (2,969)           | (2,924)           | (808)           | (2,924)                   | (2,924)             |
| Non-Capital Outlay                             | (57)             | (128)             | (129)             | (10)            | (129)                     | (129)               |
| Other Interest                                 | (276)            | (900)             | (900)             | (603)           | (900)                     | (900)               |
| Other  | 4,518            | 2,162             | 2,162             | 4,090           | 4,100                     | 4,100               |
| <b>Other Financing Sources - Pension Bonds</b> | <u>0</u>         | <u>0</u>          | <u>0</u>          | <u>0</u>        | <u>0</u>                  | <u>0</u>            |
| Total Nonoperating Rev (Exp)                   | <u>27,669</u>    | <u>23,588</u>     | <u>23,662</u>     | <u>21,194</u>   | <u>26,100</u>             | <u>26,100</u>       |
| Income (Loss) Before Operating Transfers       | <u>14,327</u>    | <u>8,717</u>      | <u>8,667</u>      | <u>14,010</u>   | <u>10,536</u>             | <u>10,536</u>       |
| <b>Operating Transfers</b>                     |                  |                   |                   |                 |                           |                     |
| Transfers for Interest                         | 6,538            | 8,633             | 8,583             | 4,243           | 8,583                     | 8,583               |
| Transfers for Principal                        | 6,548            | 7,230             | 7,230             | 4,193           | 7,230                     | 7,230               |
| Interfund Transfers Out                        | 1,644            | 0                 | 0                 | 11              | 11                        | 11                  |
| Miller Outdoor Theater Transfer                | (442)            | (1,119)           | (1,119)           | (280)           | (1,119)                   | (1,119)             |
| Transfers to(from) Special                     | (2,500)          | (1,700)           | (1,700)           | 0               | (1,700)                   | (1,700)             |
| Total Operating Transfers                      | <u>11,788</u>    | <u>13,044</u>     | <u>12,994</u>     | <u>8,167</u>    | <u>13,005</u>             | <u>13,005</u>       |
| Net Income (Loss)                              |                  |                   |                   |                 |                           |                     |
| Operating Fund Only                            | <u>\$ 2,539</u>  | <u>\$ (4,327)</u> | <u>\$ (4,327)</u> | <u>\$ 5,843</u> | <u>\$ (2,469)</u>         | <u>\$ (2,469)</u>   |

**About the Fund:**

The Convention and Entertainment Facilities operating fund is an enterprise fund that accounts for the operation of the City's six major entertainment centers and City-owned parking garages. These centers include the following: Jesse H. Jones Hall; Bayou Place; Houston Center for The Arts; Gus S. Wortham Center; George R. Brown Convention Center and the Tranquility Park and Civic Center garages.