“Providing Innovative Service Delivery Supporting Our Customer's Customers”
» Existing Opportunity
  > Increase operational efficiency while enhancing the patient experience
  > Avoid additional hardware and support cost by eliminating the imminent failure for multiple legacy systems which are near end of life
  > Improve healthcare coordination across multiple program areas
  > Improve quality and convenience of patient care
  > Reduce HHS installed applications through strategic consolidation

“Providing Innovative Service Delivery Supporting Our Customer's Customers”
Providing Innovative Service Delivery Supporting Our Customer's Customers
Benefits

- Advance patient safety and quality of care
- Improve coordination of care across the continuum
- Enhance patient, family and staff satisfaction
- Improve the delivery of timely, efficient and cost-effective care
- Optimize “Revenue Cycle” processes
- Enhance evidence-based clinical and administrative decision making
- Ensure compliance with all regulatory and accreditation standards
- The ability to meet the ARRA (Americans Recovery and Reinvestment Act) Meaningful Use
Dentrix Practice Management

» Benefits

> Increased speed and efficiency for time-consuming tasks, such as:
  + submitting patient insurance claims
  + sending appointment reminders
  + processing patient payments
  + entering patient data

> Eliminates the mistakes and security risks associated with handwritten, paper records

> Future Scalability
  + Bring Your Own Device Support
    – use your smart phone, iPad, or other mobile device to get fast, secure access to current information about your patients, appointments, medical alerts and prescriptions—anytime, anywhere

“Innovative Service Delivery Supporting Our Customer's Customers”
Pharmacy Inventory Management System

» Benefits

> Improvement in Operational Efficiency
  + Medication Labeling
  + Alerting for par levels, expiration and lot control
  + Paper based inventory reconciliation
  + Records of labels and withdrawals
  + Audit trail

> Return on Investment
  + Fewer restock fees and less wasted product
  + Better use of critical stocks, substantially reducing inventory loss and disposal costs
  + Real-time, online query as well as built-in, yet customizable, and fully ad-hoc reporting which supports mandated reporting requirements for on-demand auditing accountability

“Innovative Service Delivery Supporting Our Customer's Customers”
Pharmacy Workflow

“Innovative Service Delivery Supporting Our Customer's Customers”
Clinical Lab (Laboratory Information Systems)

Benefits

- Tracks a patient's sample from the initial order and collection to arrival in the lab, processing of specified tests, review of test results, and posting to the patient's record to generate a clinical report.
- Provides tools that enable you to adhere to the regulatory requirements of the Health Insurance Portability and Accountability Act (HIPAA) and other federal and state legislative measures.
- Offers quick and accurate inquiry of the patient's test results.
- Enables a laboratory to:
  + 1) define customized autorelease (autoverification) rules for a test group within any Instrument Result Edit Format
  + 2) evaluate the result based on the set of rules established for certain data conditions, and
  + 3) invoke specific actions when the rule conditions are met.
## FINANCIAL MATRIX

<table>
<thead>
<tr>
<th>System</th>
<th>Implementation Cost</th>
<th>Annual Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td>EMR / Practice Management/ Dental</td>
<td>$1,647,304*</td>
<td>$207,730</td>
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<tr>
<td>Digital Dental Equipment</td>
<td>178,783</td>
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</tr>
<tr>
<td>Pharmacy</td>
<td>100,506</td>
<td>15,000</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td>$1,926,593**</td>
<td>$222,730</td>
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</tbody>
</table>

*Other interface cost TBD
**Not to exceed $2.25 M
QUESTIONS?