



PORT OF HOUSTON EXPANSION

Theldon R. Branch, III
Port Commissioner

October 20, 2014

PORT OF HOUSTON AUTHORITY



- Governmental subdivision chartered by the State
- Governed by a seven – member Commission
- Appointed by Harris County, City of Houston and other neighboring cities
- Owns/operates 8 public terminals - Operating (2) and Landlord Port (6)

PORT COMMISSION



Janiece M. Longoria
Chairman



John D. Kennedy



Dean E. Corgey



Clyde Fitzgerald



Theldon R. Branch, III



Stephen H DonCarlos



Roy D. Mease

TEXAS ECONOMIC IMPACTS

- **\$178.5 billion**
in economic impact
- **\$4.5 billion**
in state and local taxes

JOB IMPACT

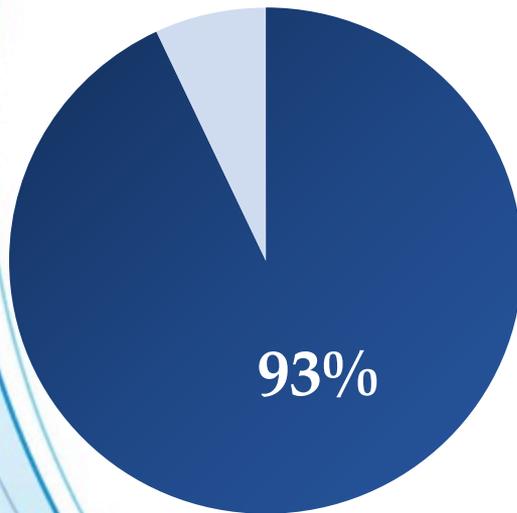
- **1,026,820**
Total Related Jobs



2013 HOUSTON AREA EXPORTS

1st Largest export market in the U.S.

\$115.0 billion Total exports



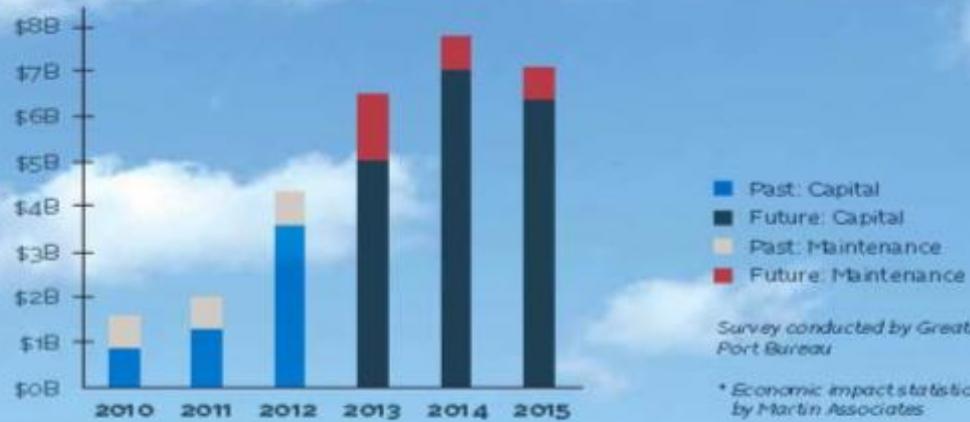
11,940 Companies exported from
Houston MSA in 2011

93% Small-Medium Business
Share of Houston MSA exporters
(<500 employees)

Source: www.trade.gov/metrodata

PORT of HOUSTON AUTHORITY

Houston Ship Channel Investments





STATE & LOCAL MARKET

TEXAS

- 2nd largest state economy in the U.S.
- 2nd largest state – 8% of U.S. population – 26M
- Population + 8.5% over next 5 years
- 51 Fortune 500 companies

HOUSTON

- 4th largest US metro area – 6.1 M
- Population + 9.2% over next 5 years
- 25 Fortune 500 headquarters
- 19th Strongest Economy in the World

IF TEXAS WERE A NATION...

- 11 – Canada
- 12 - Australia
- **13 - TEXAS**
- 14 - Spain
- 15 - Mexico

IT WOULD HAVE THE 13TH LARGEST
ECONOMY IN THE WORLD

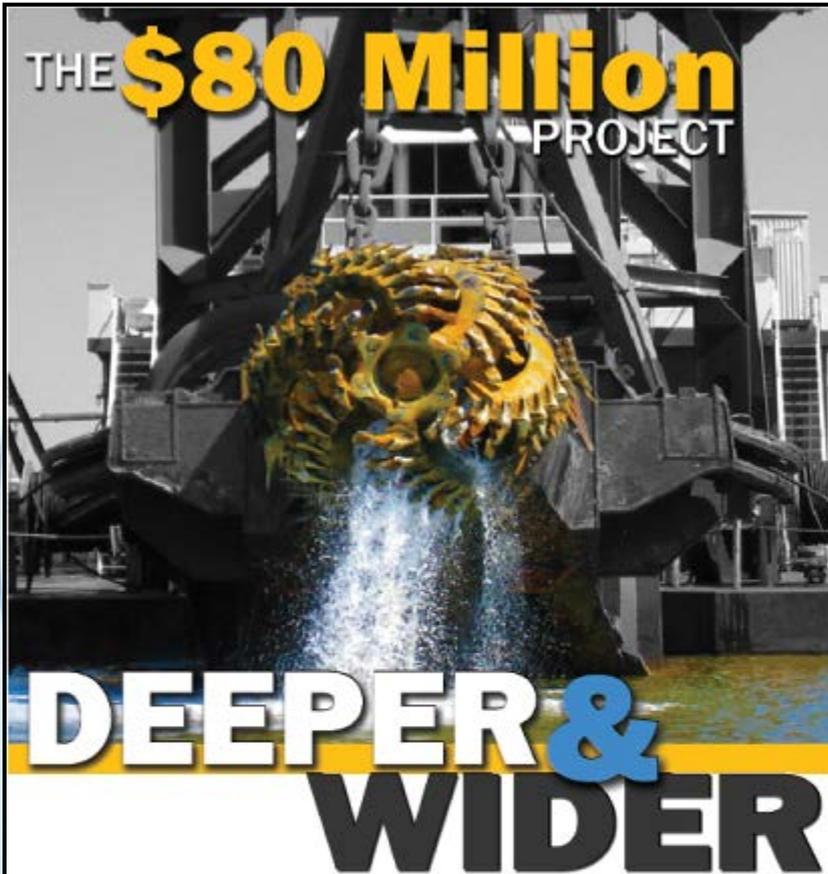


PANAMA CANAL





PREPARING FOR GROWTH



THE **\$80 Million** PROJECT

DEEPER & WIDER

Terminal channel improvements underway

Increase operating depth from 40 feet to 45 feet at two container terminals

Widen or realign channels by up to 100 feet

Projected completions: Barbours Cut Terminal - December 2014

Bayport Container Terminal - June 2015

Port of **Houston** Authority
Dredging for the Future

www.portofhouston.com | 713.670.2400



\$325 million



A **BIGGER** and **Brighter Future**

For 2014, the Port of Houston Authority has identified capital improvement needs of about \$325 million. Maintaining and improving efficiency at the public terminals through more modern facilities and equipment is essential to meeting one of our mandates — to promote and facilitate commerce to benefit not only our local partners, but also Texas and the nation.

Port of **Houston** Authority
America's Distribution Center

Check out our all-water services at
www.portofhouston.com/map | 713.670.2400

DREDGING UPDATE



BARBOURS CUT CONTAINER TERMINAL

	Current	At Built-Out
Acres (<i>ha</i>)	235 acres (<i>95 ha</i>)	235 acres (<i>95 ha</i>)
Berths	6	6
Waterfront ft (<i>m</i>)	6,000 ft (<i>1,830 m</i>)	6,000 ft (<i>1,830 m</i>)
Terminal Capacity	1.2 M teu	2.5 M teu
Equipment (cranes)	4 PP, 5 P	12 SPP



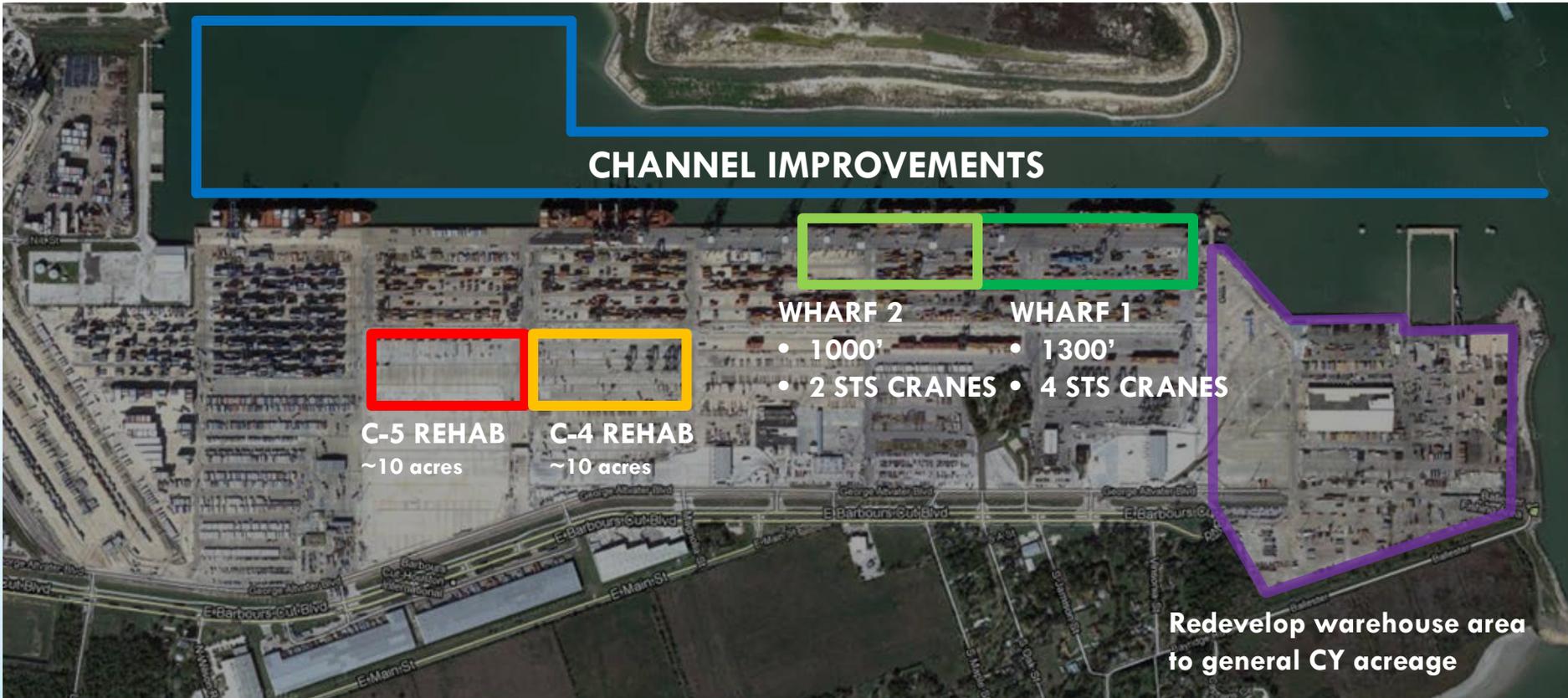
PHA Capital Investment 2014-2018
6 SPP Wharf Cranes - \$73 Million
2 Wharves Rehab - \$86 Million
Electrical Transmission/Dist. - \$21 Million
8 RTG's - \$15 Million
Terminal 4 & 5 CY Improvements - \$20 Million

10-year Capital Investment - \$700 Million

PHASE 1 NEARING COMPLETION



BARBOURS CUT REDEVELOPMENT PLAN



BAYPORT CONTAINER TERMINAL

	Current	At Built-Out
Acres (<i>ha</i>)	175 acres (71 <i>ha</i>)	376 acres (152 <i>ha</i>)
Berth	3	7
Waterfront ft (<i>m</i>)	3,330 ft (1,015 <i>m</i>)	7,000 ft (2,130 <i>m</i>)
Terminal Capacity	900,000 teu	3 M teu
Equipment (cranes)	6 PP, 3 SPP	21 SPP



PHA Capital Investment 2014-2018

50% complete today

6 Wharf SPP Cranes - \$73 Million

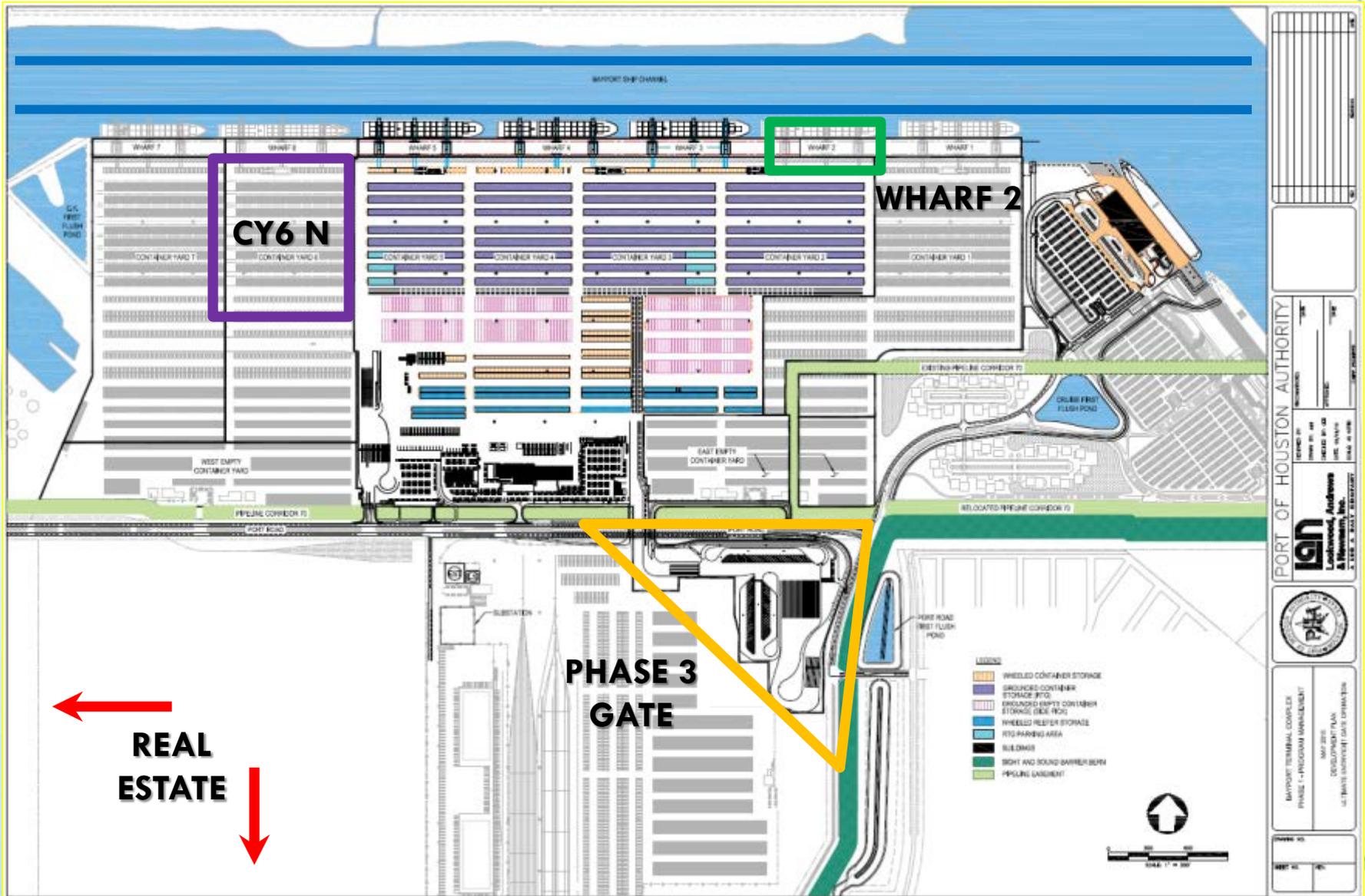
Wharves 2 & 6 - \$140 Million

CY 6 North/South - \$43 Million

3 RTG's - \$6 Million

Next 10-year Completion - \$1 Billion

BAYPORT MASTER PLAN



BREAKBULK TERMINALS



THINK BIG



PORT *of* HOUSTON AUTHORITY

THINK SMALL

PHA'S COMMITMENT TO SMALL BUSINESS



SMALL BUSINESS DEVELOPMENT PROGRAM

- Small Business Goal = 35%
- Small Business Awards = \$404 million since 2002 (41% of eligible contracts)

SMALL BUSINESS PROGRAM (SBDP)



OVERVIEW

- Created to provide additional opportunities for local small businesses to participate in contracting and procurement at the Port of Houston Authority
- Applies to all contracts over \$50,000*
- Race-and gender-neutral program
- Restricted to local small businesses within the 8 counties surrounding Houston (Harris, Montgomery, Waller, Brazoria, Ft. Bend, Galveston, Chambers, Liberty)

**except contracts for sole-source items, federally funded contracts, contracts with other governmental entities, and those contracts that are otherwise prohibited by applicable law or expressly exempted by PHA.*



KEY GOALS OF THE PROGRAM

ECONOMIC DEVELOPMENT

- The SBDP is a goal-oriented program, requiring vendors contracting with PHA to use good faith efforts to utilize certified small businesses.
- Local Preference Program

SUSTAINABILITY & GROWTH OF SMALL BUSINESSES

- Port Commission established an aggressive 35% goal
- Training and Development
 - Port University
 - Monthly Networking Forums
 - Interagency Mentor Protégé Program
 - One-on-One meetings with small businesses firms through local Chambers of Commerce and other organizations

HOW TO ENROLL IN THE SBDP

STEP 1

Registration – in the Port of Houston Authority Vendor Registration System (VIS). Located on our website *www.portofhouston.com*

STEP 2

Certification – by one of our partnering agencies (City of Houston, METRO, Houston Minority Supplier Development Council, Women's Business Enterprise Alliance or SBA8(a))

STEP 3

Application – A one-page affidavit attesting to the firm's eligibility must be submitted with proof of certification



