

OFFICE OF THE CITY CONTROLLER CITY OF HOUSTON TEXAS

CHRIS B. BROWN

To: Mayor Sylvester Turner City Council Members From: Chris B. Brown City Controller

**Date:** July 29, 2016

Subject: June 2016 Financial Report

Attached is the Monthly Financial Report for the period ending June 30, 2016.

# **GENERAL FUND**

The Controller's Office is projecting an ending fund balance of \$221.2 million for FY2016. This is \$852,000 lower than the projection of the Finance Department. The difference is due to a \$852,000 higher revenue projection from the Finance Department. Based on our current projections, the fund balance will be \$70.2 million above the City's target of holding 7.5% of total expenditures, excluding debt service and Pay As You Go (PAYGO), in reserve.

We have increased our revenue projection \$9.2 million from our May projection. Industrial Assessments was increased \$2.0 million due to the actual 2016 receipts being higher than expected. Telephone Franchise Fees was increased \$940,000 for higher receipts. Other Franchise Fees was increased \$451,000 for higher solid waste hauler franchise fees. Licenses & Permits was increased \$492,000 for higher receipts. Charges for Services was increased \$2.6 million, mainly for higher Ambulance receipts. Direct Interfund was increased \$1.3 million for higher Police Services at the airports. Municipal Courts Fines & Forfeits was increased \$756,000 for higher than expected receipts. Finally, Other Fines & Forfeits was increased \$299,000 for higher false alarm penalties received.

There are no major differences (greater than \$1 million) between Controllers' and Finance's revenue projections this month.

Expenditure projections were decreased \$13.5 million from last month's report. Most departments were reduced for savings in personnel, supplies, and services, totaling a reduction of \$10.4 million, along with a decrease of \$3.1 million in General Government to reflect a prior year adjustment.

### **ENTERPRISE FUNDS**

We are currently projecting no material changes in the Convention & Entertainment Operating Fund this month.

In the Aviation Operating Fund, our projection for Operating Revenues increased \$800,000 mainly for higher terminal space rental revenues. Operating Expenses increased \$3.2 million for higher costs of police and fire services to the airports. Non-Operating Revenue decreased \$800,000 to reflect a prior year adjustment. These changes caused the projection for Operating Transfers to decrease \$3.2 million.

Our projection for the Combined Utility System Fund Operating Expenses decreased \$41 million due to delays in program implementation for regulatory compliance, as well as savings in personnel, electricity, and fuel. Operating

### Mayor Sylvester Turner City Council Members June Monthly Financial Report

Transfers decreased \$7.5 million to reflect refunding savings from first lien debt series and delays in capital purchases.

Additionally, in the Dedicated Drainage & Street Renewal Fund, revenues increased \$560,000 for a one-time reimbursement from the state for hazardous waste cleanup and higher Mobility Permit receipts. Expenditures decreased by \$16.3 million for lower transfers to capital projects, caused by delays due to wet weather in the 4<sup>th</sup> quarter of FY2016.

Finally, in the Stormwater Fund, revenues increased \$951,000 for a one-time reimbursement for hazardous waste cleanup. Expenditures decreased \$2.1 million for savings in personnel and capital purchases. These changes caused the projection for Operating Transfers In to decrease \$3.1 million.

### **COMMERCIAL PAPER AND BONDS**

The City's practice has been to maintain no more than 20% of the total outstanding debt for each type of debt in a variable rate structure. As of June 30, 2016, the ratio of unhedged variable rate debt for each type of outstanding debt was:

General Obligation	3.30%
Combined Utility System	0.96%
Aviation	15.19%
Convention and Entertainment	11.87%

I would also like to announce that the City of Houston has once again received the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association (GFOA) for the Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2015.

Respectfully submitted,

& known\_

Chris B. Brown City Controller

# City of Houston, Texas Quarterly Swap Agreements Disclosure June 30, 2016

# I. Combined Utility System Swaps

# A. Combined Utility System Synthetic Fixed Rate Swap

On September 10, 2004, the City entered into three pay-fixed, receive-variable rate swap agreements ("the 2004B Swaps") related to the Combined Utility System 2004B auction rate variable interest bonds ("the 2004B Bonds"). The City pre-qualified six firms to submit competitive bids on the swaps. The three firms selected all matched the lowest fixed rate bid of 3.78%. As of August 15, 2012, the City had converted all of the 2004B bonds from auction rate to variable rate demand bonds ("the 2004B bonds") and SIFMA-Index notes ("the 2012A and 2012B Refunding Bonds"), collectively referred to herein as the "Bonds."

<u>Objective.</u> The objective of the swaps is to hedge against the potential of rising interest rates associated with the Bonds and to achieve a lower fixed rate than the market rate for traditional fixed rate debt at time of issuance. The City's goal is that its variable receipts under these swaps equal the variable payments made on the bonds, leaving the fixed payment on the swap, plus dealer and liquidity fees and the fixed spread to SIFMA, as its net interest cost.

<u>Terms.</u> The notional amounts of the swap agreements total \$653.3 million, the principal amount of the associated Bonds. The City's swap agreements contain scheduled reductions to outstanding notional amounts that follow anticipated payments of principal of the Bonds in varying amounts during the years 2028 to 2034.

Under the terms of the swaps, the City will pay a fixed rate of 3.78% and receive a floating rate equal to 57.6% of One-Month US Dollar LIBOR plus 37 basis points. All agreements were effective September10, 2004, the original date of issuance of the Bonds. The termination date is May 15, 2034.

<u>Receipts and Payments</u>. For the fiscal year ended June 30, 2016, the City received \$3,622,739 in swap revenue for these swaps and paid \$792,385 of interest on the underlying securities. The contractual rate for the City's swap payment is 3.78%. The average effective rate for the 2004B bonds, including interest for the Series 2004B bonds, the City's swap payments, and its dealer and liquidity fees, reduced by swap receipts, was 3.99%. In contrast, the comparable fixed rate the City paid on its Combined Utility System Series 2004A bonds was 5.08%.

<u>Fair value</u>. Because interest rates have changed, the swaps had an estimated negative fair value of \$230 million on June 30, 2016. This value was calculated using the zero-coupon method.

<u>Credit risk</u>. As of this date, the City was not exposed to credit risk because the swaps had a negative fair value. However, should interest rates change and the fair value of the swap become positive, the City would be exposed to credit risk on the swap in the amount of its fair value. If a counterparty's credit rating falls below rating thresholds established by the agreements, collateral must be posted in varying amounts depending on the credit rating and swap fair value. No collateral has been required to date.

				Counterparty
	Notional		Fair	Credit Rating
Counterparty	Amount	_	Value	(Moody's/S&P/Fitch)
Goldman Sachs Capital Markets Inc.	\$ 353,325,000	\$	(124,529,589)	A3 /A /A+
JP Morgan Chase	150,000,000		(52,867,581)	Aa3/ A+/AA-
UBS AG	150,000,000		(52,867,581)	A1 /BBB+/A
	\$ 653,325,000	\$	(230,264,751)	

<u>Basis risk</u>. The City is exposed to basis risk on the swaps because the variable payment received is based on a different taxable index from the tax-exempt rate paid by the City on the bonds. Should the relationship between taxable LIBOR and tax-exempt rates move to convergence (because of reductions in tax rates, for example), the expected cost savings may not be realized. For the fiscal year ended June 30, 2016, the swap generated positive cash flow with the average variable rate paid on the underlying tax-exempt bonds at 0.12%, or 0.43% lower than the average 0.55% LIBOR-based rate received for the swap.

<u>Remarketing risk</u>. The City faces a risk that the remarketing agent will not be able to sell the variable rate demand bonds at a competitive rate each week. There is no remarketing risk associated with the SIFMA index notes until the end of the respective maturities in 2015 and 2017. Rates may vary considerably as investors shift in and out of the tax-exempt variable rate sector.

<u>Termination risk</u>. The City may terminate for any reason. A counterparty may terminate a swap if the City fails to perform under the terms of the contract. The City's on-going payment obligations under the swap (and to a limited extent, its termination payment obligations) are insured, and counterparties cannot terminate so long as the insurer does not fail to perform. If a swap is terminated, the associated variable-rate bonds would no longer carry synthetic fixed interest rates. Also, if the swap has a negative fair value at termination, the City would be liable to the counterparty for a payment equal to the swap's fair value.

# B. Combined Utility System Forward Rate Lock/Synthetic Fixed Rate Swap

On November 1, 2005, the City priced a floating to fixed interest rate exchange agreement swap with Royal Bank of Canada ("RBC") on a forward basis. The City pre-qualified eight firms to submit competitive bids, and RBC submitted the lowest bid of 3.761%.

<u>Objective.</u> The City entered the swap agreement to hedge against the potential of rising interest rates and to achieve a lower fixed rate than the market rate for traditional fixed rate debt. This swap was previously assigned to the 2008A variable rate demand bonds and the 2010B SIFMA Indexed Notes. The swap is currently associated with the 2012C SIFMA Indexed Notes, which refunded the 2010 SIFMA Indexed Notes. The addition of the SIFMA-Indexed Notes diversifies the System's variable rate debt portfolio. Rates on the notes are calculated at SIFMA +60 bps, and the notes expire in 2016.

<u>Terms.</u> The notional amount of the swap is \$249.1 million with the underlying bonds being the Series 2012C Notes. The swap agreement contains scheduled reductions to the outstanding notional amount during the years 2028 to 2034.

Under terms of the swap, the City pays a fixed rate of 3.761% and receives a floating rate equal to 70% of One-Month US Dollar LIBOR. The agreement became effective March 3, 2007, with a termination date of May 15, 2034.

On September 16<sup>th</sup>, Royal Bank of Canada (RBC) novated \$249,075,000 notional amount to Wells Fargo

<u>Receipts and Payments.</u> For the fiscal year ended June 30, 2016, the City earned \$539,831 swap revenue for its 2012C swap and paid \$303,735 on the underlying notes. The contractual rate for the City's swap payment is 3.761%. The average effective rate for the bonds, including the City's swap payments and a fixed component, reduced by swap receipts was 4.27%.

<u>Fair value</u>. Because interest rates have changed, the swap had an estimated negative fair value of \$93.7 million on June 30, 2016. This value was calculated using the zero-coupon method.

<u>Credit risk</u>. The City's swap policy generally requires that swap counterparties be rated double-A or better by at least one nationally recognized rating agency. As of this date, Wells Fargo Bank met this requirement with ratings of Aa2/AA-/AA. Also, under the agreement, if Wells Fargo Bank's credit rating falls below double-A, collateral

may be requested in varying amounts depending on the credit rating and swap fair value. No collateral has been required to date.

<u>Basis risk</u>. The City will be exposed to basis risk on the swap because the variable payment received is based on a taxable index other than the tax-exempt SIFMA based rate paid by the City on the bonds. In the future, if tax-exempt rates move to convergence with the taxable LIBOR index (because of reductions in tax rates, for example), the expected cost savings may not be realized, resulting in a higher synthetic rate. For the fiscal year ended June 30, 2016, the average variable rate paid on the underlying tax-exempt bonds, excluding the fixed credit spread component, was 0.12%, 0.09% lower than the average 0.21% LIBOR-based rate received for the swap.

<u>Termination risk.</u> The City may terminate for any reason. Wells Fargo Bank may terminate a swap if the City fails to perform under the terms of the contract. The City's on-going payment obligations under the swap (and to a limited extent, its termination payment obligations) are insured, and Wells Fargo Bank cannot terminate so long as the insurer does not fail to perform. If a swap is terminated, the associated variable-rate bonds would no longer carry synthetic fixed interest rates. Also, if the swap has a negative fair value at termination, the City would be liable to the counterparty for a payment equal to the swap's fair value.