SAP CONTRACT AMENDMENT

SERVICES

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July 13, 2023

BOTTOM LINE UP FRONT



Council Action Request	Amend contract to extend term and increase maximum spending authority					
Vendors	SAP Public Services, Inc.					
Purpose	Request to amend the current SAP contract to extend the contract term, increase spending authority, and modify the terms and conditions of the agreement for continued services for the ERP Systems and related solutions.					
Total Spending Authority Requested	Current Spending Authority \$22,106,523.00 Additional Spending Authority \$12,891,992.54					
Term	Current Term — August 18, 2014 — August 17, 2024 New Term — August 18, 2024 — August 19, 2027					
MWBE Goal	35%					
Primary Department Users	All City Departments					



Vendor Overview

Who is SAP

SAP is The World's Largest Provider of Enterprise Application Software



Customers in more than 180 countries



of history and innovation



105,000+

Employees in 130+ Countries



Innovation and development Centers



29.5bn

Total Revenue (IFRS) in FY2022





Out of 100 Largest Companies



25k+

SAP partner companies globally

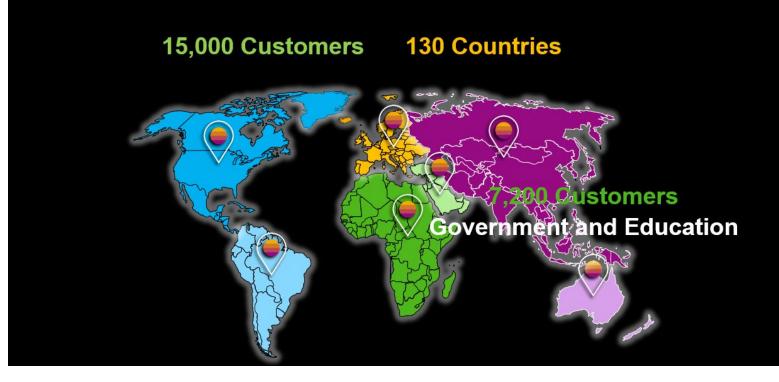


Subscribers in our cloud user base



Vendor Overview

SAP in the Public Sector



City of Houston ERP Overview

- Enterprise Resource Planning (ERP) Team Overview:
 - The ERP team is responsible for managing SAP and Kronos Time & Attendance.
- ERP Modules implemented since 2006:
 - Human Resources and Payroll Processing
 - Financials Operational and Capital Budget
 - Procure to Pay Warehouse/Inventory
 - Reporting
 - Success Factors Human Capital Management
 - Benefit Focus Benefit Management
 - Fieldglass Contingent Workforce



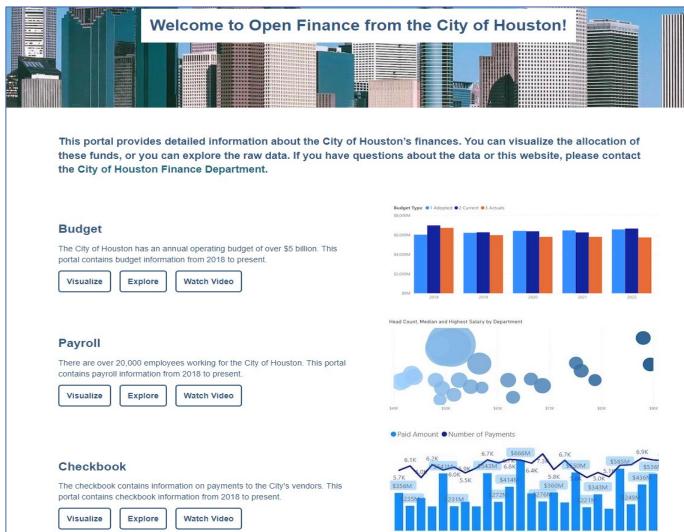


City of Houston SAP Usage Overview by Numbers **FY2023**

Total Budget	Total Payment
Managed	Processed
\$5.7B	\$4.7B
Total Payroll Processed \$584M	Total Number of Employees and Retirees Managed 38k

Open Finance



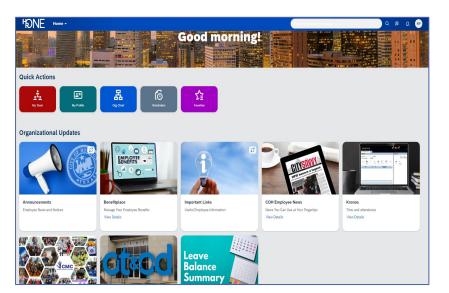




HR One Project Success Celebration



SuccessFactors



BenefitPlace



CITY OF HOUSTON HUMAN CAPITAL MANAGEMENT SYSTEM OVERVIEW



Summary of Current Renewals











SAP SuccessFactors: Human Capital Management (HCM) and Payroll (PY) solution

- **Benefit Focus**: Employee Benefits Management
- SAP Analytics Cloud (SAC): Cloud-based business analytics solution
- SAP Ariba: Contract and Procurement management solution.



SAP ECC Maintenance: ERP backbone, operating system, and application for Finance, Procurement, Payroll and Human Capital Management



Financial Information

Service	FY24 remaining		FY:	25	F١	/26	FY	27	Total	
SuccessFactors Subscription	\$	778,260.61	\$	1,314,988.48	\$	1,358,383.11	\$	1,403,209.75	\$	4,854,841.95
Ariba Subscription	\$ 5	505,116.48	\$	817,681.00	\$	846,299.83	\$	875,920.32	\$	3,045,017.63
SAC Subscription	\$	44,292.00	\$	67,378.00	\$	69,736.23	\$	72,176.99	\$	253,583.22
FieldGlass Subscription	\$ 1	112,631.28	\$	182,000.00	\$	188,370.00	\$	194,962.95	\$	677,964.23
ECC On-Premise Maintenance	\$ 1,2	214,852.59	\$1,	,254,448.75	\$	1,295,351.59			\$	3,764,652.93
Planned Growth	\$	531,030.59	\$	727,299.25	\$	751,628.15	\$	509,254.00	\$	2,519,211.99
Total	\$ 3,	186,183.55	\$	4,363,795.48	\$	4,509,768.91	\$	3,055,524.01	\$	15,115,271.95
Existing Contract capacity									\$	2,223,279.41
Total additional spending authority requested									\$	12,891,992.54



Q&A

