

# HOUSTON ARTS ALLIANCE (HAA)

## Calendar Year 2017 - Budget Hotel Occupancy Tax Revenues

<b>MWDBE Compliance Basis</b>				
<b>Revenue</b>				
HAA H.O.T. Allocation (39.5%) + City's Initiative Grant Awards (2.5%)	\$	<u>6,478,500</u>		
<b>Expenses</b>				
<b>HAA H.O.T. Grant Awards: **</b>				
General Operating Support Grants	\$	2,583,967		
General Operating Support Expansion Grants	\$	815,990		
Project Grants	\$	307,417		
Project Grants - District Outreach	\$	62,701		
Individual Artist Grants	\$	379,250		
Capacity Building Grants	\$	<u>-</u>		
<b>Subtotal -HAA H.O.T. Grant Awards</b>	<b>\$</b>	<b><u>4,149,325</u></b>		
<b>City's Initiative Grant Awards</b>	<b>\$</b>	<b><u>385,625</u></b>		
<b>Subtotal - HAA H.O.T. Grant Awards + CI Grant Awards</b>	<b>\$</b>	<b><u>4,534,950</u></b>	*	
<b>Other (H.O.T.) Expenses:</b>				
Personnel Costs	\$	1,242,711	*	\$ -
Program Expenses	\$	61,708		\$ 61,708
Operating Expenses	\$	172,957		\$ 172,957
Marketing/Community Outreach	\$	48,562		\$ 48,562
Computer/IT Support/Equipment Purchases	\$	32,298		\$ 32,298
Indirect Costs (Overhead)	\$	385,315	**	\$ 148,477
<b>Subtotal - Other Expenses</b>	<b>\$</b>	<b><u>1,943,550</u></b>		
<b>Total Expenses</b>	<b>\$</b>	<b><u>6,478,500</u></b>		<b><u>464,001</u></b>
				<b>\$ 27,840 (6%) MWDBE Goal</b>

**NOTES:**

\* - Exempt from MWDBE calculations per contract

\*\* - \$236,838-specific exemptions from MWDBE calculations for Indirect Costs include: occupancy, telephone, postage, insurance, dues & subscriptions, memberships