

**HOUSTON ARTS ALLIANCE (HAA)**  
**Calendar Year 2018 - Budget**  
**Hotel Occupancy Tax Revenues**

<b>Revenue Restricted for H.O.T. Grants:</b>		<b>Total</b>
HAA H. O. T. Allocation (39.5) + City's Initiative Grant Awards (2.5		6,478,500.00
HOT Reversions/Restricted		126,524.00
<b>Total H.O.T. Funds Available</b>		<b>6,605,024.00</b>
<b>H. O. T. Grant Expenses:</b>		<b>Total</b>
General Operating Support Grants		2,587,322.00
General Operating Support Expansion Grants		644,385.00
Project Grants		191,500.00
Project Grants - District Outreach		40,000.00
Support for Artists and Creative Individuals		345,000.00
LCH: Express Grants		75,000.00
Festival Grants		150,000.00
Access Grants Initiative		566,567.00
<b>Total H. O. T. Grants</b>		<b>4,599,774.00</b>
<b>City Initiative Grant Expenses:</b>		<b>385,625.00</b>
<b>Total Grant Expense</b>		<b>4,985,399.00</b>
<b>Administrative Expenses:</b>		Subject to MWDBE
Personnel Costs	979,221.00 *	
Program Expenses	84,390.00	<b>84,390.00</b>
Operating Expenses	166,980.00	<b>166,980.00</b>
Marketing/Community Outreach	5,000.00	<b>5,000.00</b>
Computer/IT Support	21,500.00	<b>21,500.00</b>
Indirect Costs (Overhead)	362,534.00 **	<b>146,850.00</b>
<b>Administrative Expenses</b>		<b>1,619,625.00</b>
		<b>424,720.00</b>
<b>Total Expenses</b>		<b>6,605,024.00</b>
		<b>6% MWDBE Goal</b>
		<b>25,483.20</b>

\* Exempt from MWDBE calculations per contract

\*\* \$215,684 specific exemptions from MWDBE calculation for Indirect Costs include: occupancy, telephone, postage, insurance, dues & subscriptions, memberships