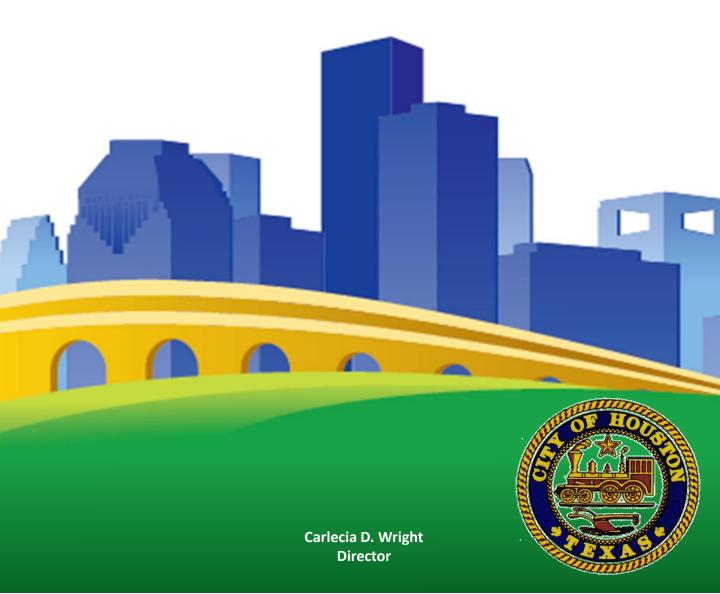
# CITY OF HOUSTON

MAYOR'S OFFICE

# BUSINESS OPPORTUNITY

Small, Minority, Women and Disadvantaged
Business Enterprise Awards Report
FY2012
July 1, 2011 – June 30, 2012





# S/MWDBE Awards Report FY2012

July 1, 2011 – June 30, 2012

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# S/MWDBE Awards Summary FY2012

July 1, 2011 - June 30, 2012

### **Background**

In furtherance of Mayor Annise Parker's commitment to ensuring the success of small, minority and women-owned business enterprises (S/MWBE), the Mayor's Office of Business Opportunity (OBO) is charged with creating a competitive and diverse business environment in the City of Houston by promoting the growth and success of these historically underutilized businesses through meaningful participation in the government procurement process. This progress is measured, in part, by monitoring the extent of these groups' participation on City contracts.

In compliance with Chapter 15, Article V of the City Code of Ordinances, this report details the progress city departments have made in attaining the utilization goals established for the City's S/MWBE program. In addition, for the purpose of reporting all certified firms awarded contracts managed by the City, this report also includes the amount awarded to certified Disadvantaged Business Enterprises (DBE) who participated in United States Department of Transportation funded contracts.

### S/MWDBE Awards Summary

The Office of Business Opportunity has increased its efforts to collect data, which has made a significant impact on the S/MWDBE program. Based on the FY2012 (Jul 1, 2011 – June 30, 2012) data, the fiscal year of 2012 has the highest percentage of S/MWDBE awards to certified vendors in the last seven years. The overall percentage of S/MWDBE Awards is 28.0%. The previous seven year percentages of S/MWDBE awards are as follows: FY2011-22.3%, FY2010-22.9%, FY2009-22.3%, FY2008-21.7%, FY2007-15.9%, FY2006-20.6% and FY2005-19.0%.

In FY2012, the City of Houston awarded \$1,321,182,509 to firms for construction, professional services, and purchasing agreements. Of this amount, \$108,800,299 was awarded to firms for exempt contracts which are non-goal-oriented and do not require the utilization of certified firms. Additionally, the Office of Business Opportunity reviewed requests from Departments to waive or reduce goals on specific contracts. These requests are approved based on lack of availability of certified firms. The waivers were approximately valued at \$79,725,875. Therefore, the total dollar amount awarded to goal-oriented contracts was \$1,212,382,210. From this amount, \$339,651,389 was awarded to certified small, minority, women and disadvantaged business enterprises.

When S/MWDBE awards are analyzed by **ethnicity**, Hispanic-owned certified firms received 39% (\$132,640,953) of the total amount awarded. Certified Black-owned firms were awarded 23% (\$79,251,675). Asian-owned certified firms represented 18% (\$61,908,002) of dollars awarded. "Other Ethnicity" owned certified firms were awarded 9% (\$32,137,190). Typically the "Other Ethnicity" category includes participants of the SBE program. This category includes white males as well as all other non-minority classifications. Caucasian-Women owned certified firms were awarded 8% (\$28,778,962). Native American-owned certified firms earned 1.5% (\$4,934,607) of all dollars awarded. The total number of awards to certified firms was 5,083. The following represents the number of awards by ethnicity: Hispanics – 1,180; Blacks – 1,251, Caucasians – 1,222, Asians – 1,091, Other Ethnicities - 275; and Native Americans - 64.

When S/MWDBE awards are analyzed by **gender**, male certified enterprises were awarded 80% (\$271,690,925) of the total dollar amount awarded to certified firms, resulting in their receipt of 3,274 awards. Female certified firms were awarded 20% (\$67,960,464) of the total amount awarded to certified firms, resulting in their receipt of 1,809 awards.

When S/MWDBE awards are analyzed by **contract type**, certified S/MWDBE firms were awarded \$229,219,133 for construction, which is 32.4% of the total amount of \$706,557,805 awarded in all city-related construction projects. A total of \$85,653,706 was awarded to certified firms for professional services, which is 33.8% of all professional services contracts awarded citywide. A total of \$24,778,550 was awarded to certified firms on purchasing projects, which is 9.8% of all purchasing amounts awarded citywide.





July 1, 2011 – June 30, 2012

### S/MWDBE Certification Types

Small Business Enterprise (SBE) certification is race and gender neutral, and applies only to eligible firms in the construction industry. SBE goals are typically applied only to construction related projects.

Minority Business Enterprise (MBE) certification applies to firms owned and operated by minorities. MBE goals may be applied to any locally funded contract type.

Women Business Enterprise (WBE) certification applies to firms owned and operated by females. WBE goals may be applied to locally funded non-construction related contracts.

Persons with Disabilities Business Enterprise (PDBE) certification applies to eligible firms owned and operated by individuals with an existing medically determined physical or mental impairment of a chronic or permanent character. PDBE utilization may be used to augment citywide goals set by City Council. Most PDBEs have multiple certification types. At the time that a contract is awarded, the prime contractor determines which certification type will be utilized. In most cases, PDBEs are utilized as a MBE or SBE.

Disadvantaged Business Enterprise (DBE) certification is a federal certification and applies to firms owned and operated by economically disadvantaged individuals. DBE goals apply only to U.S. Department of Transportation contracts that receive Federal financial assistance.

### S/MWDBE Contract Types and Goals

There are three types of contract and non-contract projects: construction, professional services and purchasing. These projects can either be goal-oriented, which require S/MWBE utilization, or non-goal-oriented, which do not require S/MWBE utilization. The following are goal-oriented contract types and their annual citywide goals set by City Council.

Construction contracts are related to construction projects only. The citywide goal for construction projects is 22%.

Professional Services contracts require a professional license e.g. architect, engineer, attorney, and accountant etc. The citywide goal for professional services contracts is 24%.

Purchasing contracts provide for the supply of goods and non-personal or nonprofessional services. The citywide goal for purchasing contracts is 11%.

The following are subcategories under Purchasing contracts. These are non-goal-oriented contract types and do not have citywide goals set by City Council. Note: the utilization of certified vendors on purchase orders and Pcards augments the citywide goal achievement percentage. Purchase orders and Pcard purchases are included in the "purchasing total" in this report.

- Purchase orders are direct orders for various purchases made from vendors.
- Pcard purchases are direct purchases from vendors using City of Houston purchasing cards
- Exempt contracts are not goal-oriented and do not have assigned goals. The following reflects types of exempt contracts:
  - o Emergency Contracts Contracts awarded due to an emergency to meet an immediate need.
  - o Sole Source Contracts Contracts awarded to meet a need that can only be supplied from a firm that provides specialized and or unique products or services.
- Waivers: contracts that are approved for a zero percent goal by the Office of Business Opportunity Director as defined by Chapter 15, Article v, Section 15-83. These contracts do not have S/MWDBEs available in the market to perform the work or the contract can not be divided to include the use of S/MWDBE subcontractors.





# Citywide Summary

July 1, 2011 – June 30, 2012

## **Citywide Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWDBE	S/MWDBE	Total Amount	S/MWDBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$477,338,671	\$229,219,133	\$706,557,805	32.4%
Professional Services Total	\$167,720,510	\$85,653,706	\$253,374,215	33.8%
Purchasing Total	\$227,671,640	\$24,778,550	\$252,450,191	9.8%
Total	\$872,730,821	\$339,651,389	\$1,212,382,210	28.0%
Exempt Purchasing Contracts	\$108,326,088	\$474,211	\$108,800,299	0.4%
Grand Total	\$981,056,909	\$340,125,600	\$1,321,182,509	25.7%

- A. Non S/MWDBE Amount- Dollars awarded to non-certified firms on contract and non-contract projects. Non-certified prime contractors and non-certified subcontractors are both utilized on projects, therefore this category includes prime and subcontractors.
- **B. S/MWDBE Amount** Dollars awarded to certified S/MWDBE firms on contract and non-contract projects. Prime contractors can also be certified as an S/MWDBE, therefore prime and subcontractors are both included in this category.
- C. Total Amount Awarded Total contract and non-contract dollars awarded to certified and non-certified firms.
- **D. S/MWDBE**% Percentage of the amount awarded to certified firms compared to the total amount awarded for certified and non-certified firms.

## **Prior Year Participation Citywide** (1)

Contract Type	Fiscal	Fiscal Year 2012		Fiscal Year 2011		Fiscal Year 2010 (2)			
	July 20	July 2011 - June 2012		July 20	)10 - June 2011		July 20	009 - June 2010	
Contract Area	Total	S/MWDBE	%	Total	S/MWDBE	%	Total	S/MWDBE	%
Construction - MBE		\$151,163,764	21.4%		\$66,908,374	16.8%		\$81,791,275	15.2%
Construction - SBE		\$62,373,364	8.8%		\$43,776,297	11.0%		\$65,994,050	12.3%
Construction - DBE		\$14,768,856	2.1%		\$25,954,882	6.5%		\$6,180,232	1.2%
Construction - WBE (3)		\$913,149	0.1%		\$272,798	0.1%		\$0	0.0%
Construction - Total	\$706,557,805	\$229,219,133	32.4%	\$398,087,809	\$136,912,351	34.4%	\$536,715,136	\$153,965,557	28.7%
Professional Services - MBE		\$77,773,317	30.7%		\$44,301,877	20.8%			
Professional Services - SBE		\$1,025,152	0.4%		\$55,000	0.0%			
Professional Services - DBE		\$1,366,873	0.5%		\$976,776	0.5%			
Professional Services - WBE		\$5,488,364	2.2%		\$5,614,579	2.6%			
Professional Services	\$253,374,215	\$85,653,706	33.8%	\$212,730,094	\$50,948,231	23.9%	\$245,018,228	\$48,165,263	19.7%
(4)									
Purchasing <sup>(4)</sup>									
Purchasing Contracts - MBE		\$12,277,100			\$36,200,189				
Purchasing Contracts - SBE		\$325,653			\$2,175,918				
Purchasing Contracts - WBE		\$5,851,099	2.8%		\$7,581,131				
Total Purchasing Contracts	\$207,302,859	\$18,453,852	8.9%	\$419,844,899	\$45,957,238	10.9%	\$213,478,168	\$30,811,430	14.4%
Purchase Orders	\$30,486,757	\$5,822,523	19.1%	\$26,467,561	\$3,233,970	12.2%	\$26,923,816	\$2,700,045	10.0%
PCARD	\$14,660,574	\$502,175	3.4%	\$8,960,162	\$521,217	5.8%	\$6,593,975	\$350,305	5.3%
Purchasing Total	\$252,450,191	\$24,778,550	9.8%	\$455,272,622	\$49,712,425	10.9%	\$246,995,959	\$33,861,780	13.7%
<b>Total without Exempt Purchases</b>	\$1,212,382,210	\$339,651,389	28.0%	\$1,066,090,525	\$237,573,006	22.3%	\$1,028,729,324	\$235,992,600	22.9%
Exempted Purchases	\$108,800,299	\$474,211	0.4%	\$190,199,299	\$6,069,325	3.2%	\$246,409,377	\$1,116,506	0.5%
Total with Exempt Purchases	\$1,321,182,509	\$340,125,600	25.7%	\$1,256,289,824	\$243,642,331	19.4%	\$1,275,138,700	\$237,109,106	18.6%

- 1) The FY2012 data reflects an improvement from FY2011 due to increased data collection efforts.
- 2) The S/MWDBE report includes more detail than reported in previous years. Certification type by contract type was not reported prior to FY2011.
- The Construction category still includes WBEs for contracts which began prior to the removal of the WBE category in 2009 pursuant to Kossman v. COH.
- 4) Purchase orders and Pcards have multiple certification types which do not require a designation at the time of purchase.





# Citywide Summary FY2012

July 1, 2011 - June 30, 2012

## Citywide S/MWDBE Awards by Certification Type

Ethnicity 🔼	DBE	MBE	SBE	WBE	Other	Total Award	Count
Asian	\$957,856	\$57,401,217	\$2,576,561	\$325,650	\$646,717	\$61,908,002	1,092
Black	\$414,163	\$74,757,292	\$1,410,747	\$148,363	\$2,521,110	\$79,251,675	1,251
Caucasian	\$4,527,525		\$10,724,177	\$11,778,442	\$1,748,819	\$28,778,962	1,222
Hispanic	\$10,236,185	\$104,956,559	\$16,639,116	\$158	\$808,935	\$132,640,953	1,180
Native American		\$4,135,162	\$794,562		\$4,883	\$4,934,607	63
Other Ethnicity			\$31,579,006		\$558,184	\$32,137,190	275
Total Award	\$16,135,729	\$241,250,231	\$63,724,169	\$12,252,612	\$6,288,648	\$339,651,389	5,083

<sup>•</sup> Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## Citywide S/MWDBE Awards by Gender

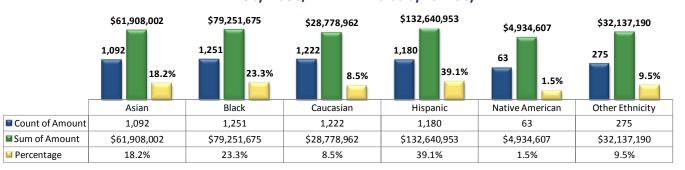
Gender	_	Total Award	Count
Female		\$67,960,464	1,809
Male		\$271,690,925	3,274
<b>Grand Total</b>		\$339,651,389	5,083



## Citywide S/MWDBE Awards by Ethnicity and Contract Type

Contract Type	Asian	Black	Caucasian	Hispanic	<b>Native American</b>	Other Ethnicity	<b>Total Award</b>
Construction	16,731,467	58,395,442	15,144,872	104,661,349	4,057,803	30,228,201	229,219,133
Professional Services	42,822,300	11,054,858	6,034,172	24,286,953	430,271	1,025,152	85,653,706
Purchase Orders	599,108	2,412,051	1,596,943	675,614	2,655	536,153	5,822,523
Purchasing - Contracts	1,671,468	7,280,265	5,851,099	2,883,716	441,651	325,653	18,453,852
Purchasing- Pcards	83,660	109,059	151,876	133,321	2,227	22,031	502,175
Total Award	61,908,002	79,251,675	28,778,962	132,640,953	4,934,607	32,137,190	339,651,389

## Citywide S/MWDBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.





# Citywide Summary FY2012

July 1, 2011 – June 30, 2012

FY2012 S/MWDBE Utilization by Department (2)							FY2011 <sup>(3)</sup>	
	Non-	S/MWDBE	S	/MWDBE		Total Award		FYZUII
		А		В		C=A+B	D=B/C <b>Current</b>	Prior Year
Department/Division (1)	Count	Amount	Count	Amount	Count	Total	Percentage	%
Admimistration & Regulatory Affairs	1,621	\$12,719,461	40	\$93,442	1,661	\$12,812,903	0.7%	11.6%
Conventions and Entertainment	20	\$15,463,396	48	\$432,888	68	\$15,896,284	2.7%	6.3%
City Council *	247	\$78,891	-	-	247	\$78,891	0.0%	0.0%
City of Houston *	12	\$85,705	4	26,908	16	\$112,613	23.9%	0.0%
City Secretary *	5	\$499	1	271	6	\$770	35.2%	0.0%
City Controller	265	\$178,789	2	\$3,694	267	\$182,483	2.0%	21.5%
Department of Neighborhoods	92	\$31,446	15	\$7,314	107	\$38,760	18.9%	n/a
Finance Department	84	\$1,962,742	11	123,149	95	\$2,085,890	5.9%	0.0%
Fleet Management Department	1,479	\$5,867,037	31	16,588	1,510	\$5,883,625	0.3%	0.0%
General Government	20	\$348,832	3	\$20,330	23	\$369,162	5.5%	2.0%
General Services Department	4,069	\$77,735,332	666	\$45,661,152	4,735	\$123,396,484	37.0%	22.9%
Houston Airport System	6,387	\$126,708,955	580	\$33,510,702	6,967	\$160,219,657	20.9%	28.7%
Housing and Community Development	389	\$25,320,037	171	\$7,749,082	560	\$33,069,119	23.4%	28.2%
Houston Emergency Center	644	\$711,328	4	\$16,984	648	\$728,312	2.3%	1.6%
Houston Fire Department	2,142	\$9,627,367	114	\$351,912	2,256	\$9,979,280	3.5%	6.5%
Health and Human Services	2,278	\$2,502,335	89	\$243,592	2,367	\$2,745,927	8.9%	0.3%
Houston Police Department	3,435	\$20,413,139	107	\$2,804,618	3,542	\$23,217,757	12.1%	11.2%
Houston Public Library	696	\$609,335	55	\$189,110	751	\$798,446	23.7%	10.8%
Human Resources	485	\$782,698	107	\$122,898	592	\$905,596	13.6%	41.0%
Information Technology	549	\$25,140,988	31	\$1,257,309	580	\$26,398,297	4.8%	10.5%
Legal Department	275	\$1,009,066	15	\$135,761	290	\$1,144,827	11.9%	0.5%
Municipal Courts Department	1,038	\$3,888,570	49	\$610,423	1,087	\$4,498,993	13.6%	13.1%
Mayor's Office	470	\$840,307	3	\$1,015	473	\$841,322	0.1%	0.3%
Office of Business Opportunity	49	\$26,326	6	\$38,287	55	\$64,612	59.3%	90.2%
Planning Department	108	\$799,368	5	\$183,440	113	\$982,809	18.7%	27.0%
Parks and Recreations Department	5,387	\$17,425,746	81	\$3,318,486	5,468	\$20,744,233	16.0%	11.0%
Public Works and Engineering	14,875	\$473,907,773	2,690	\$237,481,183	17,565	\$711,388,956	33.4%	25.5%
Strategic Purchasing Division	44	\$38,686,947	33	\$4,473,883	77	\$43,160,830	10.4%	11.6%
Solid Waste Department	906	\$9,858,407	122	\$776,967	1,028	\$10,635,374	7.3%	36.8%
Total	48,071	\$872,730,821	5,083	\$339,651,389	53,154	1,212,382,210	28.0%	22.3%

- (1) Departments denoted with an asterisk only include expenditures for purchase orders and Pcards, which are not goal-oriented and do not require certified firms on each purchase. However, certified firms that were utilized on purchase orders and Pcards are counted toward the purchasing goal.
- (2) Excludes exempt contracts. The amounts for Strategic Purchasing, General Government and City of Houston reflect contracts and non-contracts processed for multiple departments and cannot be applied to the certified vendor awards for one department only.
- (3) The FY2011 prior year percentage includes the following adjustments:
  - · Department of Neighborhoods: This department did not exist prior to FY2012, therefore the FY2011 number reflects n/a.
  - Finance Department: The FY2011 percentage reflects 0%, however all contracts approved by Council were exempt, which are non-goal oriented and do not require certified firms.
  - Council, City Secretary and Controller: FY2011 percentage reflect 0%, however these expenditures only include purchase orders and Pcards which do not require certified firms on each purchase.
  - Mayor's Office: FY2011 percentage reflects 0.3%, however most certified firms were utilized on exempt contracts.



## **Administration and Regulatory Affairs**

## **Details by Department**

July 1, 2011 - June 30, 2012

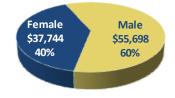
- In FY2012, the Administrative and Regulatory Affairs Department (ARA) awarded \$20,518,363 to certified and non-certified firms. Approximately \$7,705,460 were exempt contracts, therefore the remaining amount of \$12,812,903 was goal oriented. Out of \$12,812,903, a total of \$93,442 were awarded to certified firms amounting to a 0.7% utilization.
- The purchasing total of \$1,537,430 includes: \$61,200 purchasing contracts, \$1,003,987 purchase orders, and \$472,243 in Pcard transactions.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$11,227,333	\$48,141	\$11,275,473	0.4%
Purchasing Total	\$1,492,128	\$45,301	\$1,537,430	2.9%
Total	\$12,719,461	\$93,442	\$12,812,903	0.7%
Exempt Purchasing Contracts	\$7,705,460	\$0	\$7,705,460	0.0%
Grand Total	\$20,424,921	\$93,442	\$20,518,363	0.5%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$37,744	19
Male	\$55,698	21
<b>Grand Total</b>	\$93,442	40

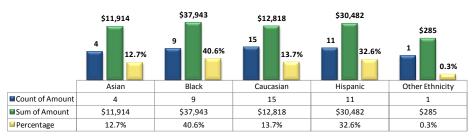


## FY2012 S/MWBE Awards by Certification Type

<b>Ethnicity</b>	MBE	WBE	Other	<b>Total Award</b>	Count
Asian			\$11,914	\$11,914	4
Black	\$19,340		\$18,603	\$37,943	9
Caucasian		\$9,670	\$3,149	\$12,818	15
Hispanic	\$19,131		\$11,351	\$30,482	11
Other Ethnicity			\$285	\$285	1
<b>Total Award</b>	\$38,471	\$9,670	\$45,301	\$93,442	40

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





# City Controller Details by Department

July 1, 2011 - June 30, 2012

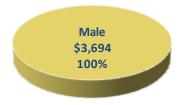
- In FY2012, the City Controller's Office (CTR) awarded \$182,483 to certified and non-certified firms. However, these
  transactions only include expenditures for purchase orders and Pcards, which are not goal-oriented and do not
  require certified firms on each purchase. Out of \$182,483, a total of \$3,694 were awarded to certified firms
  amounting to a 2% utilization.
- The purchasing total of \$182,483 includes: \$115,757 purchase orders and \$66,726 Pcards.

## **FY2012 Dollars Awarded**

	A	В	C = A+B	D = B/C
Contract Type	Non S/MWBE Amount	S/MWBE Amount	Total Amount Awarded	S/MWBE %
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$178,789	\$3,694	\$182,483	2.0%
Total	\$178,789	\$3,694	\$182,483	2.0%
<b>Exempt Purchasing Contracts</b>	\$0	\$0	\$0	0.0%
Grand Total	\$178,789	\$3,694	\$182,483	2.0%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Male	\$3,694	2
Grand Total	\$3,694	2



## FY2012 S/MWBE Awards by Certification Type

Ethnicity	Other	Count
Black	\$2,999	1
Hispanic	\$695	1
Total Award	\$3,694	2

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity \$2,999 \$695 81% 19% Black Hispanic ■ Count of Amount 1 1 ■Sum of Amount \$2,999 \$695 ■ Percentage 19% 81%



## **Finance**

## **Details by Department**

July 1, 2011 - June 30, 2012

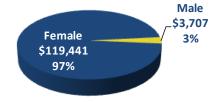
- In FY2012, the Finance Department (FIN) awarded \$2,325,890 to certified and non-certified firms. Approximately \$240,000 were exempt contracts, therefore the remaining total of \$2,085,890 was goal-oriented. Out of \$2,085,890, a total of \$123,149 were awarded to certified firms amounting to a 5.9% utilization.
- The purchasing total of \$88,707 includes: \$7,000 purchasing contracts, \$65,021 purchase orders and \$16,685 in Pcard transactions.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$1,882,465	\$114,718	\$1,997,184	5.7%
Purchasing Total	\$80,277	\$8,430	\$88,707	9.5%
Total	\$1,962,742	\$123,149	\$2,085,890	5.9%
Exempt Purchasing Contracts	\$240,000	\$0	\$240,000	0.0%
Grand Total	\$2,202,742	\$123,149	\$2,325,890	5.3%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$119,441	7
Male	\$3,707	4
<b>Grand Total</b>	\$123,149	11

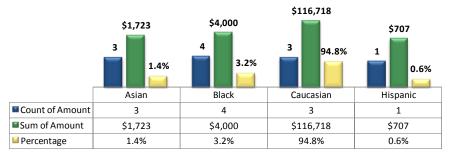


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	WBE	<b>Total Award</b>	Count
Asian	\$1,000	\$723		\$1,723	3
Black	\$4,000			\$4,000	4
Caucasian			\$116,718	\$116,718	3
Hispanic		\$707		\$707	1
Total Award	\$5,000	\$1,430	\$116,718	\$123,149	11

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity





## **Human Resources**

## **Details by Department**

July 1, 2011 - June 30, 2012

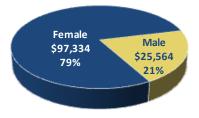
- In FY2012, the Human Resources Department (HR) awarded \$905,596 to certified and non-certified firms. Out of \$905,596, a total of \$122,898 were awarded to certified firms amounting to a 13.6% utilization.
- The purchasing total of \$515,596 includes: \$409,129 purchase orders and \$106,467 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A + B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$390,000	\$0	\$390,000	0.0%
Purchasing Total	\$392,698	\$122,898	\$515,596	23.8%
Total	\$782,698	\$122,898	\$905,596	13.6%
Exempt Purchasing Contracts	\$0	\$0	\$0	0.0%
Grand Total	\$782,698	\$122,898	\$905,596	13.6%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$97,334	60
Male	\$25,564	47
Grand Total	\$122,898	107

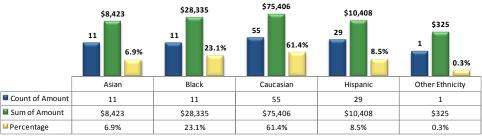


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	Other	<b>Total Award</b>	Count
Asian	\$8,423	\$8,423	11
Black	\$28,335	\$28,335	11
Caucasian	\$75,406	\$75,406	55
Hispanic	\$10,408	\$10,408	29
Other Ethnicity	\$325	\$325	1
Total Award	\$122,898	\$122,898	107

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity





## **Information Technology**

## **Details by Department**

July 1, 2011 - June 30, 2012

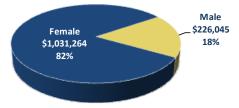
- In FY2012, the Information Technology Department (ITD) awarded \$40,189,243 to certified and non-certified firms. Approximately \$13,790,946 were exempt contracts, therefore the remaining amount of \$26,398,297 was goal-oriented. Out of \$26,398,946, a total of \$1,257,309 were awarded to certified firms amounting to a 4.8% utilization.
- The purchasing total of \$23,398,297 includes: \$22,732,050 purchasing contracts, \$506,012 purchase orders, and \$160,236 Pcards.
- A contract for \$3M has a 35% goal, however due to the terms of the contract the amounts awarded to each certified firm
  could not be identified.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$3,000,000	\$0	\$3,000,000	0.0%
Purchasing Total	\$22,140,988	\$1,257,309	\$23,398,297	5.4%
Total	\$25,140,988	\$1,257,309	\$26,398,297	4.8%
Exempt Purchasing Contracts	\$13,790,946	\$0	\$13,790,946	0.0%
Grand Total	\$38,931,934	\$1,257,309	\$40,189,243	3.1%

### FY2012 S/MWBE Awards by Gender

Gender	<b>Total Award</b>	Count
Female	\$1,031,264	12
Male	\$226,045	19
Grand Total	\$1,257,309	31

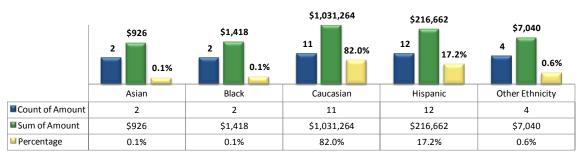


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	WBE	Total Award	Count
Asian	\$0	\$926		\$926	2
Black	\$0	\$1,418		\$1,418	2
Caucasian		\$30,384	\$1,000,880	\$1,031,264	11
Hispanic	\$203,260	\$13,402		\$216,662	12
Other Ethnicity		\$7,040		\$7,040	4
Total Award	\$203,260	\$53,169	\$1,000,880	\$1,257,309	31

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity





# Legal Department Details by Department

July 1, 2011 - June 30, 2012

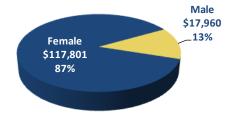
- In FY2012, the Legal Department (LGL) awarded \$1,144,827 to certified and non-certified firms. Out of \$1,144,827, a total of \$135,761 were awarded to certified firms amounting to a 11.9% utilization.
- The purchasing total of \$554,815 includes: \$442,576 purchase orders and \$112,239 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
Contract Type	Non S/MWBE Amount	S/MWBE Amount	Total Amount Awarded	S/MWBE %
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$473,012	\$117,000	\$590,012	19.8%
Purchasing Total	\$536,055	\$18,761	\$554,815	3.4%
Total	\$1,009,066	\$135,761	\$1,144,827	11.9%
Exempt Purchasing Contracts	\$0	\$0	\$0	0.0%
Grand Total	\$1,009,066	\$135,761	\$1,144,827	11.9%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$117,801	3
Male	\$17,960	12
Grand Total	\$135,761	15

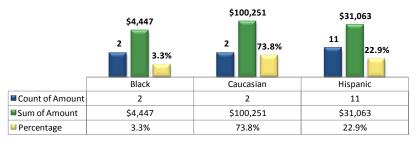


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	WBE	<b>Total Award</b>	Count
Black		\$4,447		\$4,447	2
Caucasian		\$801	\$99,450	\$100,251	2
Hispanic	\$17,550	\$13,513		\$31,063	11
Total Award	\$17,550	\$18,761	\$99,450	\$135,761	15

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





# Mayor's Office Details by Department

July 1, 2011 - June 30, 2012

- In FY2012, the Mayor's Office (MYR) awarded \$1,477,827 to certified and non-certified firms. However, approximately \$636,505 of the amount awarded were exempt contracts, which are non-goal oriented and do not require certified S/MWDBE firms. Therefore, \$841,322 were goal-oriented contracts. Including the utilization of certified firms on exempt contracts, the Mayor's Office awarded \$231,140 to certified firms amounting to a 15.6% utilization.
- The purchasing total of \$541,900 includes: \$309,448 purchase orders, \$64,329 purchasing contracts, and \$168,123 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
Contract Type	Non S/MWBE Amount	S/MWBE Amount	Total Amount Awarded	S/MWBE %
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$299,422	\$0	\$299,422	0.0%
Purchasing Total	\$540,885	\$1,015	\$541,900	0.2%
Total	\$840,307	\$1,015	\$841,322	0.1%
Exempt Purchasing Contracts	\$406,380	\$230,125	\$636,505	36.2%
Grand Total	\$1,246,687	\$231,140	\$1,477,827	15.6%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$1,015	3
<b>Grand Total</b>	\$1,015	3

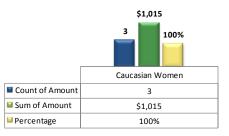


## FY2012 S/MWBE Awards by Certification Type

Ethnicity <b></b>	Other	<b>Total Award</b>	Count
Caucasian	\$1,015	\$1,015	3
Total Award	\$1,015	\$1,015	3

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## Office of Business Opportunity

## **Details by Department**

July 1, 2011 - June 30, 2012

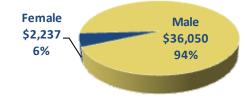
- In FY2012, the Office of Business Opportunity (OBO) awarded \$64,612 to certified and non-certified firms. Out of \$ 64,612, a total of \$38,287 were awarded to certified firms amounting to a 59.3% utilization.
- The purchasing total of \$ 64,612 includes: \$42,607 purchase orders and \$22,005 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$26,326	\$38,287	\$64,612	59.3%
Total	\$26,326	\$38,287	\$64,612	59.3%
Exempt Purchasing Contracts	\$0	\$0	\$0	0.0%
Grand Total	\$26,326	\$38,287	\$64,612	59.3%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$2,237	5
Male	\$36,050	1
Grand Total	\$38,287	6

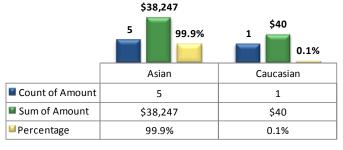


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	<b>Total Award</b>	Count
Asian	\$36,050	\$2,197	\$38,247	5
Caucasian		\$40	\$40	1
Total Award	\$36,050	\$2,237	\$38,287	6

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## **Houston Emergency Center**

## **Details by Department**

July 1, 2011 - June 30, 2012

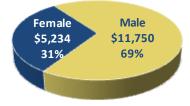
- In FY2012, the Houston Emergency Center (HEC) awarded \$20,897,591 to certified and non-certified firms. Approximately \$20,169,280 were exempt contracts, therefore the remaining amount of \$728,312 was goal oriented. Out of \$728,312 a total of \$16,984 were awarded to certified firms amounting to a 2.3% utilization.
- The purchasing total of \$712,011 includes: \$400,347 purchasing contracts, \$118,618 purchase orders, and \$193,045 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$16,301	\$0	\$16,301	0.0%
Purchasing Total	\$695,027	\$16,984	\$712,011	2.4%
Total	\$711,328	\$16,984	\$728,312	2.3%
Exempt Purchasing Contracts	\$20,169,280	\$0	\$20,169,280	0.0%
Grand Total	\$20,880,607	\$16,984	\$20,897,591	0.1%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$5,234	2
Male	\$11,750	2
<b>Grand Total</b>	\$16,984	4

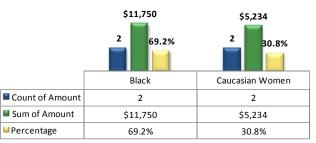


## FY2012 S/MWBE Awards by Certification Type

<b>Ethnicity</b>	Other	<b>Total Award</b>	Count
Black	\$11,750	\$11,750	2
Caucasian	\$5,234	\$5,234	2
<b>Total Award</b>	\$16,984	\$16,984	4

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## **Houston Fire Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

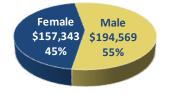
- In FY2012, the Houston Fire Department (HFD) awarded \$13,848,617 to certified and non-certified firms. Approximately \$3,869,338 were exempt contracts, therefore the remaining total of \$9,979,280 was goal-oriented contracts. Out of \$9,979,280, a total of \$351,912 were awarded to certified firms amounting to a 3.5% utilization.
- The purchasing total of \$9,280,255 includes: \$7,662,168 purchasing contracts, \$1,160,366 purchase orders, and \$457,720 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$496,517	\$202,508	\$699,025	29.0%
Purchasing Total	\$9,130,850	\$149,405	\$9,280,255	1.6%
Total	\$9,627,367	\$351,912	\$9,979,280	3.5%
Exempt Purchasing Contracts	\$3,869,338	\$0	\$3,869,338	0.0%
Grand Total	\$13,496,705	\$351,912	\$13,848,617	2.5%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$157,343	42
Male	\$194,569	72
Grand Total	\$351,912	114

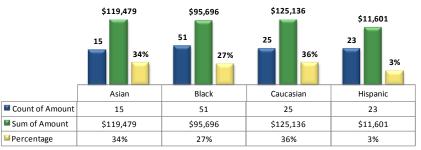


### FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	WBE	<b>Total Award</b>	Count
Asian	\$112,962	\$6,516		\$119,479	15
Black		\$95,696		\$95,696	51
Caucasian		\$21,945	\$103,191	\$125,136	25
Hispanic		\$11,601		\$11,601	23
Total Award	\$112,962	\$135,759	\$103,191	\$351,912	114

<sup>•</sup> Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Houston Police Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

- In FY2012, the Houston Police Department (HPD) awarded \$33,194,767 to certified and non-certified firms. Approximately \$9,977,010 were exempt contracts, therefore the remaining total of \$23,217,757 was goal-oriented. Out of \$23,217,757, a total of \$2,804,618 were awarded to certified firms amounting to an 12.1% utilization.
- The purchasing total of \$20,542,013 includes: \$17,358,341 purchasing contracts, \$2,669,456 purchase orders, and \$514,216 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$1,120,906	\$379,094	\$1,500,000	25.3%
Professional Services Total	\$1,116,957	\$58,787	\$1,175,744	5.0%
Purchasing Total	\$18,175,276	\$2,366,736	\$20,542,013	11.5%
Total	\$20,413,139	\$2,804,618	\$23,217,757	12.1%
Exempt Purchasing Contracts	\$9,732,924	\$244,086	\$9,977,010	0.0%
Grand Total	\$30,146,063	\$3,048,704	\$33,194,767	9.2%

## FY2012 S/MWBE Awards by Gender

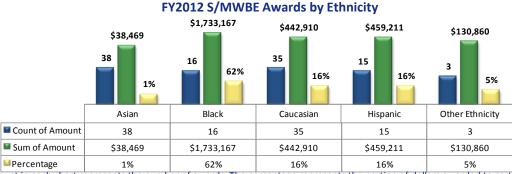
Gender	Total Award	Count
Female	\$1,717,690	64
Male	\$1,086,927	43
Grand Total	\$2,804,618	107



## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	SBE	Other	WBE	Total Award	Count
Asian			\$38,469		\$38,469	38
Black	\$1,718,133		\$15,034		\$1,733,167	16
Caucasian			\$68,684	\$374,227	\$442,910	35
Hispanic	\$437,330	\$15,000	\$6,881		\$459,211	15
Other Ethnicity		\$120,000	\$10,860		\$130,860	3
Total Award	\$2,155,463	\$135,000	\$139,928	\$374,227	\$2,804,618	107

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.



The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.

## **Municipal Courts Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

- In FY2012, the Municipal Courts Department (MCD) awarded \$4,848,993 to certified and non-certified firms. Approximately \$350,000 were exempt contracts, therefore the remaining total of \$4,498,993 was goal-oriented. Of the \$4,498,993, a total of \$610,423 were awarded to certified firms amounting to a 13.6% utilization.
- The purchasing total of \$369,456 includes: \$342,687 purchase orders and \$26,769 Pcards.

## **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$3,590,206	\$539,331	\$4,129,537	13.1%
Purchasing Total	\$298,364	\$71,092	\$369,456	19.2%
Total	\$3,888,570	\$610,423	\$4,498,993	13.6%
Exempt Purchasing Contracts	\$350,000	\$0	\$350,000	0.0%
Grand Total	\$4,238,570	\$610,423	\$4,848,993	12.6%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$70,370	42
Male	\$540,053	7
Grand Total	\$610,423	49



## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	WBE	<b>Total Award</b>	Count
Asian		\$1,122		\$1,122	1
Black	\$180,010	\$36		\$180,046	7
Caucasian		\$69,934	\$200	\$70,134	39
Hispanic	\$359,121			\$359,121	2
Total Award	\$539,131	\$71,092	\$200	\$610,423	49

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

#### FY2012 S/MWBE Awards by Ethnicity \$359,121 \$180,046 \$70,134 \$1,122 39 58.8% 11.5% 0.2% Asian Black Caucasian Hispanic ■ Count of Amount 1 39 ■ Sum of Amount \$1,122 \$180,046 \$70,134 \$359,121 ■ Percentage 0.2% 29.5% 11.5% 58.8%

<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Fleet Management Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

- In FY2012, the Fleet Management Department (FMD) awarded \$6,038,587 to certified and non-certified firms. Approximately \$154,963 were exempt contracts, therefore the remaining total of \$5,883,625 was goal-oriented. Out of \$5,883,625, a total of \$16,588 were awarded to certified firms amounting to a 0.3% utilization.
- The purchasing total of \$5,883,625 includes: \$4,873,746 purchasing contracts, \$265,455 purchase orders and \$744,425 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$5,867,037	\$16,588	\$5,883,625	0.3%
Total	\$5,867,037	\$16,588	\$5,883,625	0.3%
Exempt Purchasing Contracts	\$154,963	\$0	\$154,963	0.0%
Grand Total	\$6,021,999	\$16 <i>,</i> 588	\$6,038,587	0.3%

## FY2012 S/MWBE Awards by Gender

Gender	<b>Total Award</b>	Count
Female	\$9,250	26
Male	\$7,338	5
Grand Total	\$16,588	31



## FY2012 S/MWBE Awards by Certification Type

Ethnicity	Other	Total Award	Count
Black	\$1,676	\$1,676	1
Caucasian	\$9,250	\$9,250	26
Hispanic	\$1,236	\$1,236	2
Other Ethnicity	\$4,426	\$4,426	2
Total Award	\$16,588	\$16,588	31

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

#### FY2012 S/MWBE Awards by Ethnicity \$9,250 \$4,426 \$1,676 \$1,236 26 56% 27% 10% Black Caucasian Hispanic Other Ethnicity Count of Amount 1 26 2 2 Sum of Amount \$1,676 \$9,250 \$1,236 \$4,426 Percentage 10% 56% 27%

<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **General Services Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

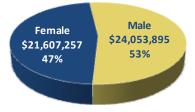
- In FY2012, the General Services Department (GSD) awarded \$124,092,601 to certified and non-certified firms. Approximately \$696,117 were exempt contracts, therefore the remaining total of \$123,396,484 was goal oriented. Out of \$123,396,484, a total of \$45,661,152 were awarded to certified firms amounting to a 37.0% utilization.
- The purchasing total of \$10,924,871 includes: \$8,057,297 purchasing contracts, \$1,262,631 purchase orders, and \$1,604,943 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$61,337,315	\$41,386,779	\$102,724,094	40.3%
Professional Services Total	\$6,024,206	\$3,723,313	\$9,747,519	38.2%
Purchasing Total	\$10,373,811	\$551,060	\$10,924,871	5.0%
Total	\$77,735,332	\$45,661,152	\$123,396,484	37.0%
Exempt Contracts	\$696,117	\$0	\$696,117	0.0%
Grand Total	\$78,431,449	\$45,661,152	\$124,092,601	36.8%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$21,607,257	195
Male	\$24,053,895	471
Grand Total	\$45,661,152	666



## FY2012 S/MWBE Awards by Certification Type

Ethnicity	DBE	MBE	SBE	Other	WBE	Total Award	Count
Asian	\$212,877	\$880,228		\$64,421		\$1,157,526	131
Black	\$33,972	\$26,968,795	\$31,269	\$79,281		\$27,113,317	147
Caucasian	\$35,008		\$524,454	\$105,777	\$464,834	\$1,130,073	158
Hispanic		\$13,630,946	\$261,808	\$187,386		\$14,080,140	162
Native American		\$15,478				\$15 <i>,</i> 478	5
Other Ethnicity			\$2,130,896	\$33,721		\$2,164,618	63
Total Award	\$281,857	\$41,495,448	\$2,948,427	\$470,586	\$464,834	\$45,661,152	666

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

#### FY2012 S/MWBE Awards by Ethnicity \$27,113,317 \$14,080,140 \$2,164,618 \$1,157,526 \$1,130,073 \$15.478 131 147 158 162 59% 31% 2% 5% Asian Caucasian Hispanic Native American Other Ethnicity Count of Amount 131 147 158 162 Sum of Amount \$15,478 \$1,157,526 \$27,113,317 \$1,130,073 \$14,080,140 \$2,164,618 **■**Percentage 3% 59% 2% 31% 0% 5%

<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Houston Airport System**

## **Details by Department**

July 1, 2011 - June 30, 2012

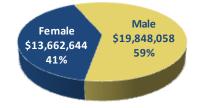
- In FY2012, the Houston Airport System (HAS) awarded \$161,902,685 to certified and non-certified firms. Approximately \$1,683,028 were exempt contracts, therefore the remaining total of \$160,219,657 was goal-oriented. Out of \$160,219,657, a total of \$33,510,702 were awarded to certified firms amounting to a 20.9% utilization of city certified firms.
- The purchasing total of \$23,498,093 includes: \$19,422,530 purchasing contracts, \$2,198,301 purchase orders and \$1,877,262 Pcards.

  FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWDBE	S/MWDBE	Total Amount	S/MWDBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$73,272,681	\$23,821,705	\$97,094,386	24.5%
Professional Services Total	\$33,280,871	\$6,346,308	\$39,627,179	16.0%
Purchasing Total	\$20,155,404	\$3,342,689	\$23,498,093	14.2%
Total	\$126,708,955	\$33,510,702	\$160,219,657	20.9%
<b>Exempt Purchasing Contracts</b>	\$1,683,028	\$0	\$1,683,028	0.0%
Grand Total	\$128,391,983	\$33,510,702	\$161,902,685	20.7%

## FY2012 S/MWDBE Awards by Gender

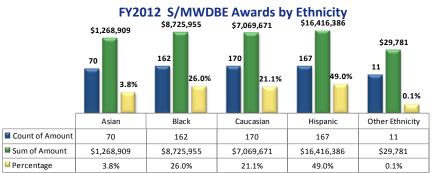
Gender	Total Award	Count
Female	\$13,662,644	276
Male	\$19,848,058	304
Grand Total	\$33,510,702	580



## FY2012 S/MWDBE Awards by Certification Type

Ethnicity	DBE	MBE	SBE	Other	WBE	<b>Total Award</b>	Count
Asian	\$743,646	\$499,692	\$8	\$15,563	\$10,000	\$1,268,909	70
Black	\$380,191	\$8,120,937		\$76,465	\$148,363	\$8,725,955	162
Caucasian	\$4,492,517		\$24,975	\$44,650	\$2,507,529	\$7,069,671	170
Hispanic	\$10,062,219	\$6,306,875	\$1,804	\$45,330	\$158	\$16,416,386	167
Other Ethnicity			\$29,681	\$100		\$29,781	11
Total Award	\$15,678,572	\$14,927,504	\$56,468	\$182,108	\$2,666,049	\$33,510,702	580

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.





## **Planning and Development**

## **Details by Department**

July 1, 2011 - June 30, 2012

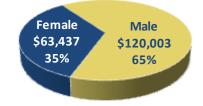
- In FY2012, the Planning and Development Department (PD) awarded \$1,469,281 to certified and non-certified firms. Approximately \$486,472 were exempt contracts, therefore the remaining total of \$982,809 was goal-oriented. Out of \$982,809, a total of \$183,440 were awarded to certified firms amounting to a 18.7% utilization.
- The purchasing total of \$303,309 includes: \$122,481 purchasing contracts, \$166,143 purchase orders and \$168,123 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$515,190	\$164,310	\$679,500	24.2%
Purchasing Total	\$284,178	\$19,131	\$303,309	6.3%
Total	\$799,368	\$183,440	\$982,809	18.7%
Exempt Purchasing Contracts	\$486,472	\$0	\$486,472	0.0%
Grand Total	\$1,285,840	\$183,440	\$1,469,281	12.5%

## FY2012 S/MWBE Awards by Gender

Gender	<b>Total Award</b>	Count
Female	\$63,437	3
Male	\$120,003	2
Grand Total	\$183,440	5

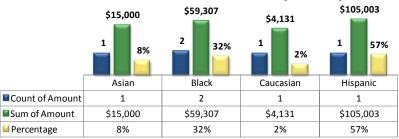


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	Total Award	Count
Asian		\$15,000	\$15,000	1
Black	\$59,307		\$59,307	2
Caucasian		\$4,131	\$4,131	1
Hispanic	\$105,003		\$105,003	1
<b>Total Award</b>	\$164,310	\$19,131	\$183,440	5

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## **Public Works and Engineering**

## **Details by Department**

July 1, 2011 - June 30, 2012

- In FY2012, the Public Works and Engineering Department (PWE) awarded \$720,967,464 to certified and non-certified firms. Approximately \$9,578,537 were exempt contracts, therefore the reaming total of \$711,388,956 was goal-oriented. Out of \$711,388,956, a total of \$237,481,183 were awarded to certified firms amounting to a 33.4% utilization.
- The purchasing total of \$82,818,082 includes: \$65,866,560 purchasing contracts, \$10,857,138 purchase orders and \$6,076,385 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$310,712,539	\$155,493,616	\$466,206,155	33.4%
Professional Services Total	\$88,499,370	\$73,865,349	\$162,364,719	45.5%
Purchasing Total	\$74,695,864	\$8,122,218	\$82,818,082	9.8%
Total	\$473,907,773	\$237,481,183	\$711,388,956	33.4%
<b>Exempt Purchasing Contracts</b>	\$9,578,537	\$0	\$9,578,537	0.0%
Grand Total	\$483,486,311	\$237,481,183	\$720,967,494	32.9%

## FY2012 S/MWDBE Awards by Gender

Gender	Total Award	Count
Female	\$25,683,192	761
Male	\$211,797,991	1,929
Grand Total	\$237,481,183	2,690



Male

89%

## **FY2012 S/MWDBE Awards by Certification Type**

Ethnicity	DBE	MBE	SBE	Other	WBE	Total Award	Count
Asian	\$1,334	\$55,403,149	\$2,576,553	\$314,924	\$315,650	\$58,611,610	701
Black		\$34,301,713	\$1,319,628	\$432,902		\$36,054,243	628
Caucasian			\$9,391,404	\$1,150,762	\$5,948,233	\$16,490,400	489
Hispanic	\$173,965	\$78,086,905	\$15,051,582	\$417,481		\$93,729,933	656
Native American		\$4,087,245	\$794,562	\$4,883		\$4,886,690	56
Other Ethnicity			\$27,555,184	\$153,124		\$27,708,308	160
Total Award	\$175,299	\$171,879,012	\$56,688,912	\$2,474,076	\$6,263,883	\$237,481,183	2,690

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

#### FY2012 S/MWDBE Awards by Ethnicity \$93,729,933 \$58,611,610 \$36,054,243 \$27,708,308 \$16,490,400 \$4,886,690 701 628 489 656 160 56 25% 39% 12% 2% Asian Black Caucasian Hispanic Native American Other Ethnicity Count of Amount 160 Sum of Amount \$58,611,610 \$36,054,243 \$16,490,400 \$93,729,933 \$4,886,690 \$27,708,308 ■ Percentage 25% 15% 7% 39% 12%



## **Solid Waste Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

- In FY2012, the Solid Waste Management (SWD) awarded \$24,021,571 to certified and non-certified firms. Approximately \$13,386,198 were exempt contracts, therefore the remaining total of \$10,635,374 was goal-oriented. Out of \$10,635,374, a total of \$776,967 were awarded to certified firms amounting to a 7.3% utilization.
- The purchasing total of \$8,143,977 includes: \$7,625,830 purchasing contracts, \$399,644 purchase orders and \$118,503 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$1,980,660	\$510,736	\$2,491,397	20.5%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$7,877,746	\$266,231	\$8,143,977	3.3%
Total	\$9,858,407	\$776,967	\$10,635,374	7.3%
Exempt Purchasing Contracts	\$13,386,198	\$0	\$13,386,198	0.0%
Grand Total	\$23,244,604	\$776,967	\$24,021,571	3.2%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$39,678	47
Male	\$737,289	75
Grand Total	\$776,967	122

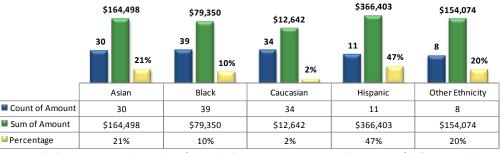


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	SBE	Other	<b>Total Award</b>	Count
Asian	\$147,049		\$17 <i>,</i> 450	\$164,498	30
Black	\$62,285		\$17,065	\$79,350	39
Caucasian		\$0	\$12,642	\$12,642	34
Hispanic	\$224,226	\$112,113	\$30,064	\$366,403	11
Other Ethnicity		\$112,113	\$41,961	\$154,074	8
Total Award	\$433,559	\$224,226	\$119,182	\$776,967	122

<sup>•</sup> Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Convention & Entertainment**

## **Details by Department**

July 1, 2011 - June 30, 2012

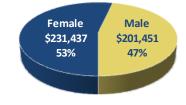
- The Convention and Entertainment Department was recently re-formed as the Houston First Corporation, a non-city department. However the data represented in this report includes the contracts authorized by C&E in FY2012. Contracts authorized after the creation of the Houston First Corporation will not be tracked via this report.
- In FY2012, C&E awarded \$15,896,284 to certified and non-certified firms. Out of \$15,896,284, a total of \$432,888 were awarded to certified firms amounting to a 2.7% utilization.
- The purchasing total of \$72,510 includes: \$72,510 purchase orders.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
Combinant Time	Non S/MWBE	S/MWBE Amount	Total Amount Awarded	S/MWBE
Contract Type	Amount			%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$15,390,886	\$432,888	\$15,823,774	2.7%
Purchasing Total	\$72,510	\$0	\$72,510	0.0%
Total	\$15,463,396	\$432,888	\$15,896,284	2.7%
Exempt Purchasing Contracts	\$0	\$0	\$0	0.0%
Grand Total	\$15,463,396	\$432,888	\$15,896,284	2.7%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$231,437	27
Male	\$201,451	21
<b>Grand Total</b>	\$432,888	48

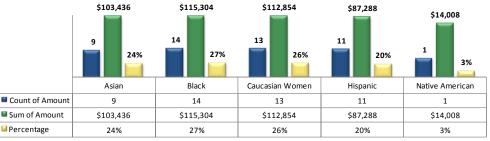


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	WBE	Total Award	Count
Asian	\$103,436		\$103,436	9
Black	\$115,304		\$115,304	14
Caucasian		\$112,854	\$112,854	13
Hispanic	\$87,288		\$87,288	11
Native American	\$14,008		\$14,008	1
Total Award	\$320,035	\$112,854	\$432,888	48

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## **Department of Neighborhoods**

## **Details by Department**

July 1, 2011 - June 30, 2012

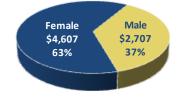
- In FY2012, the Department of Neighborhoods (DON) awarded \$38,760 to certified and non-certified firms. Out of \$38,760, a total of \$7,314 were awarded to certified firms amounting to a 18.9% utilization.
- The purchasing total of \$38,760 includes: \$18,586 purchase orders and \$20,174 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$31,446	\$7,314	\$38,760	18.9%
Total	\$31,446	\$7,314	\$38,760	18.9%
Exempt Purchasing Contracts	\$0	\$0	\$0	0.0%
Grand Total	\$31,446	\$7,314	\$38,760	18.9%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$4,607	12
Male	\$2,707	3
Grand Total	\$7,314	15

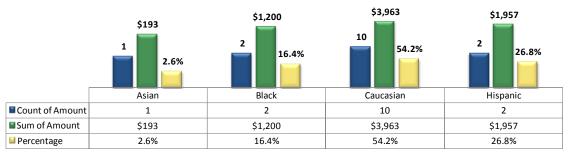


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	Other	Total Award	Count
Asian	\$193	\$193	1
Black	\$1,200	\$1,200	2
Caucasian	\$3,963	\$3,963	10
Hispanic	\$1,957	\$1,957	2
Total Award	\$7,314	\$7,314	15

<sup>•</sup> Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Health and Human Services**

## **Details by Department**

July 1, 2011 - June 30, 2012

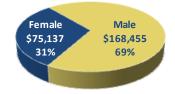
- In FY2012, the Health and Human Services Department (HHS) awarded \$4,232,306 to certified and non-certified firms. Approximately \$1,486,379 were exempt contracts, therefore the remaining total of \$2,745,927 was goaloriented. Out of \$ 2,745,927, a total of \$243,592 were awarded to certified firms amounting to a 8.9% utilization.
- The purchasing total of \$2,262,009 includes: \$198,020 purchasing contracts, \$1,534,885 purchase orders and \$529,104 Pcards.

### **FY2012 Dollars Awarded**

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$0	\$0	\$0	0.0%
Professional Services Total	\$483,918	\$0	\$483,918	0.0%
Purchasing Total	\$2,018,417	\$243,592	\$2,262,009	10.8%
Total	\$2,502,335	\$243,592	\$2,745,927	8.9%
Exempt Purchasing Contracts	\$1,486,379	\$0	\$1,486,379	0.0%
Grand Total	\$3,988,714	\$243,592	\$4,232,306	5.8%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$75,137	73
Male	\$168,455	16
Grand Total	\$243,592	89

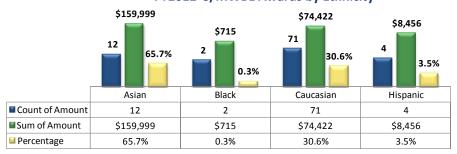


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	<b>Total Award</b>	Count
Asian	\$81,520	\$78,479	\$159,999	12
Black		\$715	\$715	2
Caucasian		\$74,422	\$74,422	71
Hispanic		\$8,456	\$8,456	4
Total Award	\$81,520	\$162,072	\$243,592	89

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity





## **Housing and Community Development**

## **Details by Department**

July 1, 2011 - June 30, 2012

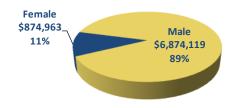
- In FY2012, the Housing and Community Development Department (HCD) awarded \$39,541,864 to certified and non-certified firms. Approximately \$6,472,745 were exempt contracts, therefore the remaining total of \$33,069,119 was goal-oriented. Out of \$33,069,119, a total of \$7,749,082 were awarded to certified firms amounting to a 23.4% utilization.
- The purchasing total of \$4,380,678 includes: \$274,728 purchasing contracts, \$4,091,737 purchase orders and \$14,214 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$22,137,393	\$5,688,245	\$27,825,638	20.4%
Professional Services Total	\$862,803	\$0	\$862,803	0.0%
Purchasing Total	\$2,319,841	\$2,060,837	\$4,380,678	47.0%
Total	\$25,320,037	\$7,749,082	\$33,069,119	23.4%
Exempt Purchasing Contracts	\$6,472,745	\$0	\$6,472,745	0.0%
Grand Total	\$31,792,782	\$7,749,082	\$39,541,864	19.6%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$874,963	65
Male	\$6,874,119	106
Grand Total	\$7,749,082	171

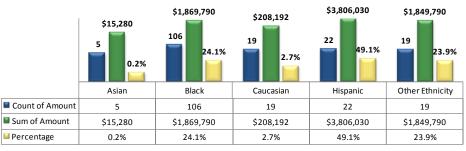


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	SBE	Other	WBE	<b>Total Award</b>	Count
Asian	\$5,000		\$10,280		\$15,280	5
Black	\$116,000	\$59,850	\$1,693,940		\$1,869,790	106
Caucasian		\$162,566	\$40,176	\$5,450	\$208,192	19
Hispanic	\$2,593,545	\$1,196,810	\$15,675		\$3,806,030	22
Other Ethnicity		\$1,549,024	\$300,766		\$1,849,790	19
Total Award	\$2,714,545	\$2,968,250	\$2,060,837	\$5,450	\$7,749,082	171

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity





## **Houston Public Library**

## **Details by Department**

Jul 1, 2011 - Feb 29, 2012

- In FY2012, the Houston Public Library (HPL) awarded \$2,271,019 to certified and non-certified firms. Approximately \$1,472,574 were exempt contracts, therefore the remaining total of \$798,446 was goal-oriented. Out of \$798,446, a total of \$189,110 were awarded to certified firms amounting to a 23.7% utilization.
- The purchasing total of \$638,899 includes: \$51,248 purchasing contracts, \$516,175 purchase orders and \$71,476
   Peards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
	Non S/MWBE	S/MWBE	Total Amount	S/MWBE
Contract Type	Amount	Amount	Awarded	%
Construction Total	\$6,350	\$153,197	\$159,547	96.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$602,985	\$35,913	\$638,899	5.6%
Total	\$609,335	\$189,110	\$798,446	23.7%
Exempt Purchasing Contracts	\$1,472,574	\$0	\$1,472,574	0.0%
Grand Total	\$2,081,909	\$189,110	\$2,271,019	8.3%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count
Female	\$210	1
Male	\$188,900	54
Grand Total	\$189,110	55

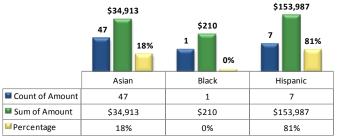


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	Other	<b>Total Award</b>	Count
Asian		\$34,913	\$34,913	47
Black		\$210	\$210	1
Hispanic	\$153,197	\$790	\$153,987	7
Total Award	\$153,197	\$35,913	\$189,110	55

• Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

## FY2012 S/MWBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.



## **Parks and Recreation Department**

## **Details by Department**

July 1, 2011 - June 30, 2012

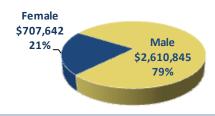
- In FY2012, the Parks and Recreation Department (PRD) awarded \$25,244,233 to certified and non-certified firms. Approximately \$4,500,000 were exempt contracts, therefore the remaining total of \$20,744,233 was goal-oriented. Out of \$20,744,233, a total of \$3,318,486 were awarded to certified firms amounting to a 16.0% utilization.
- The purchasing total of \$17,487,989 includes: \$14,876,605 purchasing contracts, \$1,418,113 purchase orders and \$1,193,271 Pcards.

### FY2012 Dollars Awarded

	Α	В	C = A+B	D = B/C
Contract Type	Non S/MWDBE Amount	S/MWDBE Amount	Total Amount Awarded	S/MWDBE %
Construction Total	\$2,636,559	\$619,685	\$3,256,244	19.0%
Professional Services Total	\$0	\$0	\$0	0.0%
Purchasing Total	\$14,789,187	\$2,698,802	\$17,487,989	15.4%
Total	\$17,425,746	\$3,318,486	\$20,744,233	16.0%
Exempt Purchasing Contracts	\$4,500,000	\$0	\$4,500,000	0.0%
Grand Total	\$21,925,746	\$3,318,486	\$25,244,233	13.1%

## FY2012 S/MWBE Awards by Gender

Gender	Total Award	Count	
Female	\$707,642	43	
Male	\$2,610,845	38	
Grand Total	\$3,318,486	81	

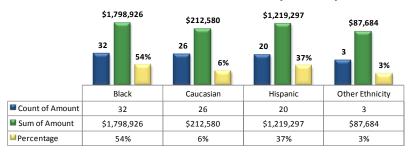


## FY2012 S/MWBE Awards by Certification Type

Ethnicity	MBE	SBE	Other	WBE	Total Award	Count
Black	\$1,761,562		\$37,363		\$1,798,926	32
Caucasian		\$196,750	\$6,124	\$9,706	\$212,580	26
Hispanic	\$1,187,297		\$31,999		\$1,219,297	20
Other Ethnicity		\$82,108	\$5,576		\$87,684	3
Total Award	\$2,948,860	\$278,858	\$81,063	\$9,706	\$3,318,486	81

<sup>•</sup> Other certification type category reflects firms that have multiple certification types. This category mainly includes Pcards and purchase orders which do not require the certification type designated at the time of purchase.

### FY2012 S/MWBE Awards by Ethnicity



<sup>•</sup> The count in each chart represents the number of awards. The percentage represents the portion of dollars awarded to certified firms compared to the total dollar amount awarded to all certified firms.





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